| | Notes | As at | As at |
|--|----------|-------------------------|-------------------------|
| | Notes | As at March 31, 2020 | As at March 31, 2019 |
| Assets | | | |
| Non-current assets | | | |
| Property, plant and equipment | 3 | 41.0 | 54.3 |
| Right-of-use assets | 44 | 11.0 | - |
| Other Intangible assets | 4 | 17.9 | 12.3 |
| Investment in subsidiaries and associates | 5 | 125.0 | 125.0 |
| Financial assets | | | |
| Investments | 6 | - | 9.3 |
| Other financial assets | 6 7 | 24.8 11.7 | 14.1 |
| Prepayments | | | 6.5 |
| Other non-current assets | 8 | 26.7 258.1 | 34.2 255.7 |
| Current assets | | | |
| Financial assets | | | |
| Investments | 6 | 393.4 | 500.5 |
| Trade receivables | 9 | 3.3 | 9.2 |
| Cash and cash equivalent | 10 | 0.4 | 9.1 |
| Bank balances other than above | 11 | 81.4 | 261.0 |
| Other financial assets | 6 | 147.9 | 278.1 |
| Prepayments | 7 | 5.5 | 3.4 |
| Other current assets | 8 | 45.0 | 44.1 |
| | | 676.9 | 1,105.4 |
| Total assets | - - | 935.0 | 1,361.1 |
| Equity and liabilities Equity | | | |
| Equity Share Capital | 12 | 0.2 | 0.2 |
| Other Equity | | | |
| Money received against share warrants | | 55.3 | 40.3 |
| | 40 | | |
| Share premium | 13 | 11,028.6 | 11,028.6 |
| Retained earnings | 13 | (10,955.7) | (10,684.8) |
| Other reserves | 13 | 544.0 | 281.8 |
| Total equity | _ | 672.4 | 666.1 |
| Non-Current liabilities Financial Liabilities | | | |
| Lease liabilities | 44 | 8.5 | _ |
| | | 0.1 | 0.1 |
| Provisions | 15 | | |
| Net employee defined benefit liabilities | 16 | 7.5 16.1 | 7.6 |
| | | 10.1 | 7.7 |
| Current liabilities Financial Liabilities | | | |
| Borrowings | 14 | - | 13.6 |
| Lease liabilities | 44 | 2.6 | - |
| Trade and other payables | 17 | 2.1 | |
| Total outstanding dues of micro and small enterprises | 17 | 2.1 | 1.5 |
| Total outstanding dues of creditors other than micro and small enterprises | 17 | 200.9 | 595.4 |
| Other financial liabilities Deferred revenue | 18 19 | 15.4 | 0.4 47.3 |
| Provisions | 15 | 9.1 | 47.3 14.0 |
| Net employee defined benefit liabilities | 16 | 7.4 | 6.8 |
| | | 9.0 | |
| Other current liabilities | 20 | 246.5 | 8.3 687.3 |
| Total liabilities | _ | 262.6 | 695.0 |
| Total equity and liabilities | _ | 935.0 | 1,361.1 |
| • | = | C T TOO | -77-11 |

The accompanying notes are an integral part of the standalone financial statements.

As per our report of even date.

For S. R. Batliboi & Associates LLP

Chartered Accountants

ICAI Firm Registration Number: 101049W/E300004

per Nilangshu Katriar

Partner

Membership Number: 058814



For and on behalf of board of directors of Snapdeal Private Limited (Formerly known as Jasper Infotech Private Limited)

Kunal Bahl

Rohit Kumar Bansal Director

Director

Place of Signature: New Delhi Place of Signature: Gurugram

Place of Signature: Mumbai Date: September 04, 2020 Roshni Tandon Company Secretary Place of Signature: Gurugram Vikas Bhasin Chief Financial Officer Place of Signature: Gurugram

Snapdeal Private Limited (Formerly known as Jasper Infotech Private Limited) Standalone Statement of Profit or Loss for the year ended March 31, 2020 (All amounts in INR Crore, except per share data and as stated otherwise)

| | Notes | For the year ended March 31, 2020 | For the year ended March 31, 2019 |
|--|-------|--------------------------------------|--------------------------------------|
| Revenue from operations | 21 | 813.9 | 813.8 |
| Other income | 22 | 11.7 | 15.5 |
| Finance income | 23 | 57.3 | 69.9 |
| Total income | | 882.9 | 899.2 |
| Expenses | | | |
| Marketplace expense | 24 | 903.8 | 894.2 |
| Employee benefits expense | 25 | 148.9 | 136.7 |
| Depreciation and amortisation expense | 26 | 30.2 | 21.7 |
| Finance costs | 27 | 1.6 | 2.5 |
| Other expenses | 28 | 83.8 | 32.5 |
| Total expense | | 1,168.3 | 1,087.6 |
| Loss before exceptional items and tax | | (285.4) | (188.4) |
| Exceptional items | 29 | (15.2) | 0.0 |
| Loss before tax | | (270.2) | (188.4) |
| Income tax expense | | _ | _ |
| Loss for the year | | (270.2) | (188.4) |
| Loss for the year | | (270.2) | (100.4) |
| Other comprehensive income Other comprehensive income not to be reclassified to profit or loss in subsequent years: | | | |
| Re-measurement gain/(loss) on defined benefit plans Income tax effect | | (0.7) | 1.0 |
| income ux effect | | (0.7) | 1.0 |
| Net other comprehensive income not to be reclassified to profit or loss in subsequent years | | (0.7) | 1.0 |
| Other comprehensive gain/(loss) for the year, net of tax | | (0.7) | 1.0 |
| Total comprehensive loss for the year, net of tax | | (270.9) | (187.4) |
| Loss per equity share [nominal value of share Re.1(March 31, 2019: Re 1)] | | | |
| Basic and Diluted computed on the basis of loss for the year attributable to equity holders of the Company [In Rs.] | 34 | (1,096.1) | (1,159.2) |

The accompanying notes are an integral part of the standalone financial statements.

As per our report of even date

For S. R. Batliboi & Associates LLP

Chartered Accountants

ICAI Firm Registration Number: 101049W/E300004

For and on behalf of board of directors of Snapdeal Private Limited (Formerly known as Jasper Infotech Private Limited)

per Nilangshu Katriar

Partner

Membership Number: 058814



Kunal Bahl

Director

Rohit Kumar Bansal

Director

Place of Signature: New Delhi Place of Signature: Gurugram

Place of Signature: Mumbai Date: September 04, 2020 Roshni Tandon Company Secretary Place of Signature: Gurugram Vikas Bhasin Chief Financial Officer Place of Signature: Gurugram

| Particulars | For the year ended March 31, 2020 | For the year ended March 31, 2019 |
|---|--------------------------------------|--------------------------------------|
| Loss before tax for the year | (270.2) | (188.4) |
| Adjustment to reconcile loss before tax for the period to net cash flows: | | |
| Depreciation and impairment of property, plant and equipment | 14.7 | 17.9 |
| Amortisation and impairment of intangible assets | 12.4 | 3.8 |
| Depreciation of ROU assets | 3.1 | - |
| Provision for doubtful debts and advances | 6.8 | (5.7) |
| Bad debts / advances written off Reversal of Impairment for Investments in other entities (Refer note : 29) | 0.7 (20.9) | 2.4 |
| * | ` ' | - |
| Share-based payment expense | 7.8 | (1.4) |
| Impairment allowance no longer required (net) | (0.2) | (1.2) |
| Provision for diminution in value of Investments (Refer note : 29) | 5.6 | - |
| Other non-operating income | - | (1.2) |
| Finance costs | 1.4 | 2.3 |
| Liabilities / provisions no longer required written back | (5.4) | (5.6) |
| Net gain on sale of current investments | (2.1) | (9.7) |
| Interest Income on bank deposits | (51.7) | (53.3) |
| Interest income on loan given to related parties | (0.3) | (1.5) |
| Unwinding of discount on financial assets at amortised cost Mark to market gain on current investments | (1.0) 0.0 | (1.5) (0.0) |
| MTM gain on fair value of derivatives through profit and loss | 0.0 | 0.4 |
| Impairment of non current investment & Other assets | (0.3) | ٠.٠ |
| Working capital adjustments: | (0.5) | - |
| | | |
| Increase/(decrease) in trade and other payables | (388.3) | 197.4 |
| Decrease in provisions and net employee defined benefit liabilities | (5.1) | (1.6) |
| Increase/(decrease) in other liabilities | (19.7) | 35.6 |
| (Increase)/decrease in trade and other receivables (Increase)/decrease in other receivables and prepayments | 5.8 89.5 | (2.9) (67.8) |
| Cash used in operations | (617.4) | (80.5) |
| Income Taxes refund (net of taxes paid) | 8.3 | 38.1 |
| Net cash used in operating activities (A) | (609.1) | (42.4) |
| Cash flow from / (used in) investing activities | () | (' ' |
| Creation of Right-of-use | (13.3) | _ |
| Purchase of property, plant and equipment | (19.6) | (19.3) |
| Proceeds from sale of property, plant and equipment | 0.1 | 3.2 |
| (Purchase)/Sale of current investments (net) | 109.2 | (72.6) |
| Proceeds of on account of Sale of Investments in other entities | 30.2 | - |
| Proceeds from liqudation of the subsidiary | - | 75.0 |
| (Purchase)/Sale of investment in subsidiaries | (5.7) | 1.2 |
| (Purchase)/Redemption/maturity of bank deposits (having original maturity of more than three months) (net) | 179.7 | (7.7) |
| Interest received on bank deposits | 66.6 | 23.4 |
| Net cash from investing activities (B) | 347.2 | 3.2 |
| Cash flows from / (used in) financing activities | | |
| Repayment of borrowings | (13.6) | (43.4) |
| Payment of principal portion of lease liabilities | (0.8) | - |
| Interest paid | (1.4) | (2.7) |
| Money received against share warrants Reclassification to Equity Reserve (Refer note 42) | 15.0 254.0 | 14.8 |
| Net cash used in financing activities (C) | 254.0 253.2 | (31.3) |
| | | |
| Net decrease in cash and cash equivalents (A+B+C) | (8.7) | (70.5) |
| Cash and cash equivalents at the beginning of the period | 9.1 | 79.6 |
| Cash and cash equivalents at the end of the period | 0.4 | 9.1 |
| Components of cash and cash equivalents: | | |
| Balances with banks: | ^. | ~ - |
| - on current account | 0.4 0.4 | 9.1 |
| Total cash and cash equivalents | 0.4 | 9.1 |

The accompanying notes are an integral part of the standalone financial statements.

- 1. The above cash flow statement has been prepared under the 'Indirect Method' as set out in the Ind AS 7 on Cash Flow Statements notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) issued by Ministry of Corporate affairs.
- 2. The above cash flow statement has been compiled from and is based on the Balance Sheet as at March 31, 2020 and the related Statement of Profit and Loss for the year ended on that date.
- 3. Figures in brackets indicates cash outflow.
- 4. Previous year figures have been regrouped and reclassified wherever necessary to conform to the current year classification.

As per our report of even date.

For S. R. Batliboi & Associates LLP

Chartered Accountants

ICAI Firm Registration Number: 101049W/E300004

For and on behalf of board of directors of Snapdeal Private Limited (Formerly known as Jasper Infotech Private Limited)

per Nilangshu Katriar

Partner

Membership Number: 058814

Place of Signature: Mumbai

Date: September 04, 2020



Kunal Bahl Rohit Kumar Bansal Director Director Place of Signature: New Delhi Place of Signature: Gurugram

Roshni Tandon Company Secretary Place of Signature: Gurugram

Vikas Bhasin Chief Financial Officer Place of Signature: Gurugram Snapdeal Private Limited (Formerly known as Jasper Infotech Private Limited) Standalone Statement of Changes in Equity for the year ended March 31, 2020 (All amounts in INR Crore, except per share data and as stated otherwise)

a. Equity Share Capital:

| | No. | Rs. |
|----------------------------|-----------|-----|
| As at April 01, 2018 | 2,25,860 | 0.0 |
| Issue of share capital | - | - |
| Conversion during the year | 22,38,963 | 0.2 |
| As at March 31, 2019 | 24,64,823 | 0.2 |
| Issue of share capital | - | - |
| As at March 31, 2020 | 24,64,823 | 0.2 |

b. Other Equity:

| | Compulsory convertible cumulative participating | Money received against share | Reserves | and Surplus | Other reserves | Total equity |
|---|--|------------------------------|----------|-------------|----------------|--------------|
| | preference share capital | warrants | Share | Retained | Other reserves | |
| | | | premium | earnings | | |
| As at April 01, 2018 | 4.0 | 25.5 | 11,024.8 | (10,497.4) | 283.2 | 840.1 |
| Loss for the year | - | - | - | (188.4) | - | (188.4) |
| Other comprehensive income | - | - | - | 1.0 | - | 1.0 |
| Total Comprehensive Income | - | - | - | (187.4) | - | (187.4) |
| Conversion during the year | (4.0) | - | 3.8 | - | - | (0.2) |
| Share based compensation | = | - | - | - | (1.4) | (1.4) |
| Money received against share warrants during the year | - | 14.8 | - | - | - | 14.8 |
| (refer note 43) | | | | | | |
| As at March 31, 2019 | - | 40.3 | 11,028.6 | (10,684.8) | 281.8 | 665.9 |
| Loss for the year | - | - | - | (270.2) | - | (270.2) |
| Other comprehensive income | - | - | - | (0.7) | - | (0.7) |
| Total Comprehensive Income | - | - | - | (270.9) | - | (270.9) |
| Share based compensation | - | - | - | - | 8.2 | 8.2 |
| Money received against share warrants during the year | - | 15.0 | - | - | - | 15.0 |
| (refer note 42) | | | | | | |
| Reclassification to equity reserve (refer note 42) | - | - | - | - | 254.0 | 254.0 |
| As at March 31, 2020 | - | 55.3 | 11,028.6 | (10,955.7) | 544.0 | 672.2 |

As per our report of even date

For S. R. Batliboi & Associates LLP Chartered Accountants

ICAI Firm Registration Number: 101049W/E300004

per Nilangshu Katriar Partner Membership Number: 058814

Place of Signature: Mumbai Date: September 04, 2020 & ASSOC PARTIES

For and on behalf of board of directors of Snapdeal Private Limited (Formerly known as Jasper Infotech Private Limited)

Kunal Bahl Rohit Kumar Bansal
Director Director
Place of Signature: New Delhi Place of Signature: Gurugram

 Roshni Tandon
 Vikas Bhasin

 Company Secretary
 Chief Financial Officer

 Place of Signature: Gurugram
 Place of Signature: Gurugram

1. Corporate information

Snapdeal Private Limited (herein after referred to as "the Company") was incorporated on September 12, 2007 as a Private Limited Company under the Companies Act, 1956. The Company is engaged in the business of establishing, developing, designing, producing and conceptualizing direct marketing solutions through web and non-web based platforms. The registered office of the Company is situated at D-181, Suite 181-TR4, Okhla Industrial Area, Phase-1, New Delhi - 110020.

2. Significant Accounting Policies

2.1 Basis of preparation

The standalone financial statements of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under Section 133 of Companies Act, 2013 (the Act) read with the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) issued by Ministry of Corporate affairs.

The standalone financial statements have been prepared on a historical cost basis, except for the following assets and liabilities which have been measured at fair value or revalued amount:

- Derivative Financial Instruments
- Certain financial assets and liabilities measured at fair value (refer accounting policy regarding financial instruments)

The standalone financial statements are presented in INR and all values are rounded to the nearest crores (INR 00,00,000), except when otherwise indicated.

2.2 Summary of significant accounting policies

a. Current versus non-current classification

The Company presents assets and liabilities in the balance sheet based on current/non-current classification. An asset is treated as current when it is:

- Expected to be realised or intended to be sold or consumed in normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash and cash equivalents. The Company has identified twelve months as its operating cycle.

h Foreign currencies

The Company's standalone financial statements are presented in INR, which is also the Company's functional currency.

Transactions and balances

Transactions in foreign currencies are initially recorded by the Company at the spot rates at the date the transaction first qualifies for recognition. However, for practical reasons, the Company uses an average rate if the average approximates the actual rate at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Exchange differences arising on settlement or translation of monetary items are recognised in profit or loss with the exception of the following:

- Exchange differences arising on monetary items that forms part of a reporting entity's net investment in a foreign operation are recognised in profit or loss in the separate financial statements of the reporting entity or the individual financial statements of the foreign operation, as appropriate. In the financial statements that include the foreign operation and the reporting entity (e.g., consolidated financial statements when the foreign operation is a subsidiary), such exchange differences are recognised initially in OCI. These exchange differences are reclassified from equity to profit or loss on disposal of the net investment.
- Exchange differences arising on monetary items that are designated as part of the hedge of the Company's net investment of a foreign operation. These are recognised in OCI until the net investment is disposed off, at which time, the cumulative amount is reclassified to profit or loss.
- Tax charges and credits attributable to exchange differences on those monetary items are also recorded in OCL

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in OCI or profit or loss are also recognised in OCI or profit or loss, respectively).

c. Fair value measurement

The Company measures financial instruments, such as, derivatives at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

External valuers are involved for valuation of significant assets, such as properties and unquoted financial assets, and significant liabilities, such as contingent consideration. For the purpose of fair value disclosures, the company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.



d. Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of government. The specific recognition criteria described below are followed before revenue is recognized:

Revenue from marketing fees

Revenues from operating an internet portal providing all sorts of information about various deals for products and services are recognised upon rendering of services and measured on delivery of products. The Company collects service taxes on behalf of the government and, therefore, these are not economic benefits flowing to the Company. Hence, they are excluded from revenue. Revenues from products shipped are deferred till it is delivered to the ultimate customers and is disclosed as deferred revenue. Revenues from advertisements are recognised as and when displayed in the internet portal.

Other operating revenue

Revenues from ancillary activities e.g. providing services for collection, fulfilment centre, packaging facilitation, courier facilitation and freight charges recovered from the customers etc. are recognised upon rendering of services and measured on delivery of products. Service level penalties for delay, faulty deliveries, stock out etc. recovered from the sellers are recognised once right to recover is established and it is reasonable to expect ultimate collection. Revenue from reverse shipments e.g. courier fees, payment collection fees etc. are recognised upon delivery of products to sellers and it is reasonable to expect ultimate collection.

Interest

For all debt instruments measured either at amortised cost or at fair value through other comprehensive income, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the gross carrying amount of the financial asset or to the amortised cost of a financial liability. When calculating the effective interest rate, the Company estimates the expected cash flows by considering all the contractual terms of the financial instrument (for example, prepayment, extension, call and similar options) but does not consider the expected credit losses. Interest income is included under the head finance income in the statement of profit and loss.

Unbilled revenue

Receivables are generally carried at the original invoiced amount, less an allowance for doubtful receivables where there is objective evidence that balances will not be recovered in full. Unbilled receivables is recognised to the extent for the services not billed at the period end.

e. Taxes

Current income tax

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities in accordance with the Income-tax Act, 1961 enacted in India and tax laws prevailing in the respective tax jurisdictions where the Company operates. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date.

Current income tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Current tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

Deferred ta

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
 In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary
- differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Deferred tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxable authority.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, are recognised subsequently if new information about facts and circumstances change. Acquired deferred tax benefits recognised within the measurement period reduce goodwill related to that acquisition if they result from new information obtained about facts and circumstances existing at the acquisition date. If the carrying amount of goodwill is zero, any remaining deferred tax benefits are recognised in OCI/ capital reserve depending on the principle explained for bargain purchase gains. All other acquired tax benefits realised are recognised in profit or loss.

f. Property, plant and equipment

Property, plant and equipment and capital work in progress are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the property, plant and equipment and borrowing costs if the recognition criteria are met. When significant parts of property, plant and equipment are required to be replaced at intervals, the Company depreciates them separately based on their specific useful lives. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the property, plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in profit or loss as incurred.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets as follows:

| Category of assets | Estimated useful life |
|-------------------------------------|-----------------------|
| Computers and data processing units | 3 - 6 years |
| Vehicles | 8 years |
| Electric equipment | 10 years |
| Furniture and fittings | 10 years |
| Office equipment | 5 years |

Depreciation on assets purchased during the year is provided on pro rata basis from the date of purchase of fixed assets

Leasehold Improvements are amortised on a straight line basis over the lower of lease term or useful life of the respective assets

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement when the asset is derecognised.

The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate.

The Company has a policy to perform the physical vertification of the fixed assets once in every three years.



g. Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses. Internally generated intangibles, excluding capitalised development costs, are not capitalised and the related expenditure is reflected in profit or loss in the period in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the statement of profit and loss unless such expenditure forms part of carrying value of another asset. Technology cost includes all the manpower expenses associated with development, acquisition, implementation, deployment, maintenance of technology. Further capitalisation of technology cost is done based on 2 years assessment performed.

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit or loss when the asset is derecognised.

h. Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. Borrowing cost also includes exchange differences to the extent regarded as an adjustment to the borrowing costs.

i. Lease:

Effective 01 April 2019 Ind AS 116 has replaced the earlier lease standard, Ind AS 17 Leases. Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both lessees and lessors. It introduces a single, on-balance sheet lessee accounting model for lessees. A lessee recognises right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. The standard also contains enhanced disclosure requirements for lessees.

The Company has adopted Ind AS 116, effective annual reporting period beginning 01 April 2019. The Company has applied the standard to its leases using the Modified Simplified Approach. Accordingly, the Company has not restated comparative information. The Company has recognised lease liability and ROU assets measured at the present value of the remaining lease payments as on 01 April 2019 discounted using the lessee's incremental borrowing rate as at 01 April 2019.

On transition, the Company has used the practical expedient provided by the standard and therefore, hasn't reassessed whether a contract, is or contains a lease, at the date of initial application.

With effect from April 1, 2019, the Company has recognised Right of Use assets and lease liabilities for its cell site/office warehouse leases. The nature of expenses related to those leases will change from lease rent in previous periods to a) depreciation charge for the right-to-use asset, and b) interest accrued on lease liability and any variable lease payments is shown under other expenses in the profit and loss account.

j. Impairment of non-financial assets

The Company assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs of disposal and its value in use. Recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or Companys of assets.

When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

The Company bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Company's CGUs to which the individual assets are allocated. These budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year. To estimate cash flow projections beyond periods covered by the most recent budgets/forecasts, the Company extrapolates cash flow projections in the budget using a steady or declining growth rate for subsequent years, unless an increasing rate can be justified. In any case, this growth rate does not exceed the long-term average growth rate for the products, industries, or country or countries in which the entity operates, or for the market in which the asset is used.

Impairment losses of continuing operations, including impairment on inventories, are recognised in the statement of profit and loss, except for properties previously revalued with the revaluation surplus taken to OCI. For such properties, the impairment is recognised in OCI up to the amount of any previous revaluation surplus.

For assets excluding goodwill, an assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Company estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the statement of profit or loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase.

Goodwill is tested for impairment annually near year end and when circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of each CGU (or group of CGUs) to which the goodwill relates. When the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognised. Impairment losses relating to goodwill cannot be reversed in future periods.

k. Provisions

General

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Company expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the statement of profit and loss net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

Provision for sales return

Provision towards Sales Return is made on the basis of best estimate of expected product returns subsequent to the period end based on historical experience.

Provision for bonus

Provision for bonus is recognised on time proportion basis over the period of service.

Provisions for onerous contracts

Provisions for onerous contracts are recognized when the expected benefits to be derived by the Company from a contract are lower than the unavoidable costs of meeting the future obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Company recognizes any impairment loss on the assets associated with that contract.



I. Retirement and other employee benefits

Retirement benefit in the form of provident fund is a defined contribution scheme. The Company has no obligation, other than the contribution payable to the provident fund. The Company recognizes contribution payable to the provident fund scheme as an expense, when an employee renders the related service. If the contribution payable to the scheme for service received before the balance sheet date exceeds the contribution already paid, the deficit payable to the scheme is recognized as a liability after deducting the contribution already paid is recognized as an asset to the extent that the pre-payment will lead to, for example, a reduction in future payment or a cash refund.

In accordance with Indian law, the Company provides for gratuity, a defined benefit retirement plan (the "Gratuity Plan") covering all employees. The Gratuity Plan provides a lump sum payment to vested employees on retirement or on termination of employment for an amount based on the respective employee's salary and the years of employment with the Company.

The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method based on an actuarial valuation performed by an independent actuary.

Remeasurements, comprising of actuarial gains and losses, excluding amounts included in net interest on the net defined benefit liability, are recognised immediately in the balance sheet with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Remeasurements are not reclassified to profit or loss in subsequent periods.

Past service costs are recognised in profit or loss on the earlier of:

- The date of the plan amendment or curtailment, and
- The date that the Company recognises related restructuring costs

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Company recognises the following changes in the net defined benefit obligation as an expense in the consolidated statement of profit and loss:

- Service costs comprising current service costs, past-service costs, gains and losses on curtailments and non routine settlements; and
- Net interest expense or income

m. Share-based payments

Employees (including senior executives) of the Company receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments (equity-settled transactions).

Equity Settles transactions

The cost of equity-settled transactions is determined by the fair value at the date when the grant is made using an appropriate valuation model.

That cost is recognised, together with a corresponding increase in share-based payment (SBP) reserves in equity, over the period in which the performance and/or service conditions are fulfilled in employee benefits expense. The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest. The statement of profit and loss expense or credit for a period represents the movement in cumulative expense recognised as at the beginning and end of that period and is recognised in employee benefits expense.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Company's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

No expense is recognised for awards that do not ultimately vest because non-market performance and/or service conditions have not been met. Where awards include a market or non-vesting condition, the transactions are treated as vested irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

When the terms of an equity-settled award are modified, the minimum expense recognised is the expense had the terms had not been modified, if the original terms of the award are met. An additional expense is recognised for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification. Where an award is cancelled by the entity or by the counterparty, any remaining element of the fair value of the award is expensed immediately through profit or loss.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share.

n. Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets

Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income (OCI), and fair value through profit or loss. The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Companies business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient are measured at the transaction price determined under Ind AS 115. Refer to the accounting policies in section (d) Revenue recognition.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Companies business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Debt instruments at amortised cost
- Debt instruments at fair value through other comprehensive income (FVTOCI)
- Debt instruments, derivatives and equity instruments at fair value through profit or loss (FVTPL)
- Equity instruments measured at fair value through other comprehensive income (FVTOCI)

Debt instruments at amortised cost

A 'debt instrument' is measured at the amortised cost if both the following conditions are met:

- a) The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
- b) Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the profit or loss. The losses arising from impairment are recognised in the profit or loss. This category generally applies to trade and other receivables.

Debt instrument at FVTOCI

A 'debt instrument' is classified as at the FVTOCI if both of the following criteria are met:

- a) The objective of the business model is achieved both by collecting contractual cash flows and selling the financial assets, and
- b) The asset's contractual cash flows represent SPPI.

Debt instruments included within the FVTOCI category are measured initially as well as at each reporting date at fair value. Fair value movements are recognized in the other comprehensive income (OCI). However, the Company recognizes interest income, impairment losses & reversals and foreign exchange gain or loss in the P&L. On derecognition of the asset, cumulative gain or loss previously recognised in OCI is reclassified from the equity to P&L. Interest earned whilst holding FVTOCI debt instrument is reported as interest income using the EIR method.

Debt instrument at FVTPL

FVTPL is a residual category for debt instruments. Any debt instrument, which does not meet the criteria for categorization as at amortized cost or as FVTOCI, is classified as at FVTPL.

In addition, the Company may elect to designate a debt instrument, which otherwise meets amortized cost or FVTOCI criteria, as at FVTPL. However, such election is allowed only if doing so reduces or eliminates a measurement or recognition inconsistency (referred to as 'accounting mismatch'). The Company has not designated any debt instrument as at FVTPL.

 $Debt\ instruments\ included\ within\ the\ FVTPL\ category\ are\ measured\ at\ fair\ value\ with\ all\ changes\ recognized\ in\ the\ P\&L.$



Equity investments

All equity investments in scope of Ind AS 109 are measured at fair value. Equity instruments which are held for trading and contingent consideration recognised by an acquirer in a business combination to which Ind AS103 applies are classified as at FVTPL. For all other equity instruments, the Company may make an irrevocable election to present in other comprehensive income subsequent changes in the fair value. The Company makes such election on an instrument-by- instrument basis. The classification is made on initial recognition and is irrevocable.

If the Company decides to classify an equity instrument as at FVTOCI, then all fair value changes on the instrument, excluding dividends, are recognized in the OCI. There is no recycling of the amounts from OCI to P&L, even on sale of investment. However, the Company may transfer the cumulative gain or loss within equity.

Equity instruments included within the FVTPL category are measured at fair value with all changes recognized in the P&L.

Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a Company of similar financial assets) is primarily derecognised (i.e. removed from the Company's balance sheet) when:

- The rights to receive cash flows from the asset have expired, or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of the Company's continuing involvement. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

Impairment of financial assets

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss on the following financial assets and credit risk exposure:

- a) Financial assets that are measured at amortised cost e.g., loans, deposits, trade receivables and bank balance
- b) Available for sale financial assets
- c) Lease receivables under Ind AS 17
- d) Trade receivables or any contractual right to receive cash or another financial asset that result from transactions that are within the scope of Ind AS 18

The Company follows 'simplified approach' for recognition of impairment loss allowance on:

- Trade receivables or contract revenue receivables; and
- All lease receivables resulting from transactions within the scope of Ind AS 17

The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.

For recognition of impairment loss on other financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used. If, in a subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognising impairment loss allowance based on 12-month ECL.

Lifetime ECL are the expected credit losses resulting from all possible default events over the expected life of a financial instrument. The 12-month ECL is a portion of the lifetime ECL which results from default events that are possible within 12 months after the reporting date.

ECL is the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the entity expects to receive (i.e., all cash shortfalls), discounted at the original EIR. When estimating the cash flows, an entity is required to consider:

- All contractual terms of the financial instrument (including prepayment, extension, call and similar options) over the expected life of the financial instrument. However, in rare cases when the expected life of the financial instrument cannot be estimated reliably, then the entity is required to use the remaining contractual term of the financial instrument
- Cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

As a practical expedient, the Company uses a provision matrix to determine impairment loss allowance on portfolio of its trade receivables. The provision matrix is based on its historically observed default rates over the expected life of the trade receivables and is adjusted for forward-looking estimates. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed. On that basis, the Company estimates the following provision matrix at the reporting date:

| | 0-15 days past due | 16-30 days past due | 31-60 days past due | 61-90 days past due | 90-120 days past due | 120-180 days past due | Above 180 days past due |
|--------------------------------------|--------------------|---------------------|---------------------|---------------------|----------------------|-----------------------|----------------------------|
| Trade receivables | 20% | 20% | 20% | 20% | 20% | 100% | 100% |
| COD receivables (Open Shipment) | Nil | Nil | Nil | 50% | 100% | 100% | 100% |
| COD receivables (Delivered Shipment) | Nil | 100% | 100% | 100% | 100% | 100% | 100% |
| Product Sellers (Debit Balances) | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Insurance Receivables | Nil | Nil | Nil | Nil | Nil | Nil | 100% |

| | 0-180 past due | 181-270 past due | 271-365 past due | Above 365 past due |
|------------------|----------------|------------------|------------------|--------------------|
| Bank Receivables | Nil | 25% | 50% | 100% |

ECL impairment loss allowance (or reversal) recognized during the period is recognized as income/ expense in the statement of profit and loss (P&L). This amount is reflected under the head 'other expenses' in the P&L. The balance sheet presentation for various financial instruments is described below:

- Financial assets measured as at amortised cost, contractual revenue receivables and lease receivables: ECL is presented as an allowance, i.e., as an integral part of the measurement of those assets in the balance sheet. The allowance reduces the net carrying amount. Until the asset meets write-off criteria, the Company does not reduce impairment allowance from the gross carrying amount.
- Available for sale financial assets: Since financial assets are already reflected at fair value, impairment allowance is not further reduced from its value. Rather, ECL amount is presented as 'accumulated impairment amount' in the OCI.

For assessing increase in credit risk and impairment loss, the Company combines financial instruments on the basis of shared credit risk characteristics with the objective of facilitating an analysis that is designed to enable significant increases in credit risk to be identified on a timely basis.

The Company does not have any purchased or originated credit-impaired (POCI) financial assets, i.e., financial assets which are credit impaired on purchase/ origination.

Financial liabilities

Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables as appropriate

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts and derivative financial instruments.



Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognized in OCI. These gains/ loss are not subsequently transferred to P&L. However, the Company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit or loss. The Company has not designated any financial liability as at fair value through profit and loss.

Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss

Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

Embedded derivatives

An embedded derivative is a component of a hybrid (combined) instrument that also includes a non-derivative host contract - with the effect that some of the cash flows of the combined instrument vary in a way similar to a standalone derivative. An embedded derivative causes some or all of the cash flows that otherwise would be required by the contract to be modified according to a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index, or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss.

If the hybrid contract contains a host that is a financial asset within the scope of Ind AS 109, the Company does not separate embedded derivatives. Rather, it applies the classification requirements contained in Ind AS 109 to the entire hybrid contract. Derivatives embedded in all other host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated at fair value though profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in profit or loss, unless designated as effective hedging instruments.

Reclassification of financial assets

The Company determines classification of financial assets and liabilities on initial recognition. After initial recognition, no reclassification is made for financial assets which are equity instruments and financial liabilities. For financial assets which are debt instruments, a reclassification is made only if there is a change in the business model for managing those assets. Changes to the business model are expected to be infrequent. The Company's senior management determines change in the business model as a result of external or internal changes which are significant to the Company's operations. Such changes are evident to external parties. A change in the business model occurs when the Company either begins or ceases to perform an activity that is significant to its operations. If the Company reclassifies financial assets, it applies the reclassification prospectively from the reclassification date which is the first day of the immediately next reporting period following the change in business model. The Company does not restate any previously recognised gains, losses (including impairment gains or losses) or interest.

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

o. Cash and cash equivalents

Cash and cash equivalent in the balance sheet comprise cash at banks and on hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Company's

2.3 Changes in accounting policies and disclosures

New and amended standards

Ind AS 116 Leases

Effective 01 April 2019 Ind AS 116 has replaced the earlier lease standard, Ind AS 17 Leases. Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both lessees and lessors. It introduces a single, on-balance sheet lessee accounting model for lessees. A lessee recognises right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. The standard also contains enhanced disclosure requirements for lessees.

The Company has adopted Ind AS 116, effective annual reporting period beginning 01 April 2019. The Company has applied the standard to its leases using the Modified Simplified Approach. Accordingly, the Company has not restated comparative information. The Company has recognised lease liability and ROU assets measured at the present value of the remaining lease payments as on 01 April 2019 discounted using the lessee's incremental borrowing rate as at 01 April 2019.

On transition, the Company has used the practical expedient provided by the standard and therefore, hasn't reassessed whether a contract, is or contains a lease, at the date of initial application.

With effect from April 1, 2019, the Company has recognised Right of Use assets and lease liabilities for its cell office leases. Further Right-of-use assets' were recognised and presented separately in the balance sheet. The nature of expenses related to those leases will change from lease rent in previous periods to

a) depreciation charge for the right-to-use asset, and

b) interest accrued on lease liability and any variable lease payments is shown under other expenses in the profit and loss account.

(ii) Amendments to Ind AS 19: Plan Amendment, Curtailment or Settlement

The amendments to Ind AS 19 address the accounting when a plan amendment, curtailment or settlement occurs during a reporting period. The amendments specify that when a plan amendment, curtailment or settlement occurs during the annual reporting period, an entity is required to: • Determine current service cost for the remainder of the period after the plan amendment, curtailment or settlement, using the actuarial assumptions used to remeasure the net defined benefit liability (asset) reflecting the benefits offered

under the plan and the plan assets after that event. • Determine net interest for the remainder of the period after the plan amendment, curtailment or settlement using; the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event;

and the discount rate used to remeasure that net defined benefit liability (asset). The amendments also clarify that an entity first determines any past service cost, or a gain or loss on settlement, without considering the effect of the asset ceiling. This amount is recognised in profit or loss.

An entity then determines the effect of the asset ceiling after the plan amendment, curtailment or settlement. Any change in that effect, excluding amounts included in the net interest, is recognised in other comprehensive income The amendments apply to plan amendments, curtailments, or settlements occurring on or after the beginning of the first annual reporting period that begins on or after 1 April 2019. These amendments will apply only to any future plan amendments, curtailments, or settlements of the Company.



3. Property, plant and equipment

| | Computers and data processing units | Vehicles | Electric equipment | Furniture & fittings | Office equipment | Leasehold improvements | Capital work in progress | Total |
|---|-------------------------------------|----------|-----------------------|----------------------|-----------------------|------------------------|--------------------------|------------------------|
| Cost or Valuation | | | | | | | | |
| At April 01, 2018 | 138.1 | 0.0 | 1.4 | 4.0 | 18.8 | 9.9 | - | 172.2 |
| Additions | 2.6 | - | 0.1 | 0.1 | 0.3 | 0.2 | - | 3.3 |
| Disposals | (14.9) | (0.0) | (0.5) | (3.8) | (12.0) | (9.9) | - | (41.1) |
| At March 31, 2019 | 125.8 | (0.0) | 1.0 | 0.3 | 7.1 | 0.2 | - | 134.4 |
| Additions | 0.9 | - | - | 0.0 | 0.1 | 0.2 | - | 1.2 |
| Disposals | (1.5) | - | - | - | (0.8) | - | - | (2.3) |
| At March 31, 2020 | 125,2 | - | 1.0 | 0.3 | 6.4 | 0.4 | - | 133.3 |
| Depreciation and Impairment At April 01, 2018 | 70.5 | 0.0 | 0.9 | 3.7 | 16.6 | 8.8 | | 100.5 |
| Depreciation charge for the year | 15.5 | 0.0 | 0.1 | 0.2 | 1.0 | 1.1 | - | 17.9 |
| Impairment | (4.3) | 0.0 | (0.5) | (2.6) | (4.6) | - | - | (12.0) |
| Disposals | (7.7) | _ | (0.2) | (1.2) | (7.5) | (9.7) | - | (26.3) |
| At March 31, 2019 | 74.0 | 0.0 | 0.3 | 0.1 | 5.5 | 0.2 | - | 80.1 |
| Depreciation charge for the year Impairment Disposals | 14.2 - (1.5) | - | 0.1 | 0.0 | 0.3 (0.4) (0.6) | 0.1 | - - - | 14.7 (0.4) (2.1) |
| At March 31, 2020 | 86.7 | 0.0 | 0.4 | 0.1 | 4.8 | 0.3 | - | 92.3 |
| Net book value | | | | | | | | |
| At March 31, 2020 | 38.5 | - | 0.6 | 0.2 | 1.6 | 0.1 | - | 41.0 |
| At March 31, 2019 | 51.8 | 0.0 | 0.7 | 0.2 | 1.6 | - | - | 54.3 |
| At April 01, 2018 | 67.6 | 0.0 | 0.5 | 0.3 | 2.2 | 1.1 | - | 71.7 |

| Net book value | March 31, 2020 | March 31, 2019 | April 01, 2018 |
|-------------------------------|----------------|----------------|----------------|
| Property, plant and equipment | 41.0 | 54.3 | 71.7 |
| Capital work in progress | - | - | |



4. Intangible assets

Net book value

Other intangible assets

Goodwill

| | Goodwill | Brands/ trademarks | Domain & website | Computer software | Know how, Business and Commercial rights | Development Cost | Total |
|-----------------------------|----------|--------------------|------------------|-------------------|---|-------------------------|-------|
| Cost | | | | | | | |
| At April 01, 2018 | 5.4 | 0.7 | 1.2 | 41.2 | 7.8 | - | 56.3 |
| Additions | - | - | - | 0.3 | - | 15.7 | 16.0 |
| Disposals | - | - | - | - | - | - | - |
| At March 31, 2019 | 5.4 | 0.7 | 1.2 | 41.5 | 7.8 | 15.7 | 72.3 |
| Additions | - | - | - | - | - | 18.0 | 18.0 |
| Disposals | - | - | - | - | - | - | |
| At March 31, 2020 | 5.4 | 0.7 | 1.2 | 41.5 | 7.8 | 33.7 | 90.3 |
| Amortisation and Impairment | | | | | | | |
| At April 01, 2018 | 5.4 | 0.7 | 1.2 | | 7.8 | = | 55.9 |
| Amortisation for the year | - | - | - | 0.2 | - | 3.6 | 3.8 |
| Impairment | - | - | - | 0.3 | - | - | 0.3 |
| At March 31, 2019 | 5.4 | 0.7 | 1.2 | 41.3 | 7.8 | 3.6 | 60.0 |
| Amortisation for the year | - | - | - | 0.2 | - | 12.2 | 12.4 |
| Disposals | - | - | - | - | - | - | |
| At March 31, 2020 | 5.4 | 0.7 | 1.2 | 41.5 | 7.8 | 15.8 | 72.4 |
| Net block | | | | | | | |
| At March 31, 2020 | - | - | - | 0.0 | 0.0 | 17.9 | 17.9 |
| At March 31, 2019 | - | - | - | 0.2 | 0.0 | 12.1 | 12.3 |
| At April 01, 2018 | - | - | - | 0.4 | 0.0 | _ | 0.4 |

March 31, 2019

12.3

April 01, 2018

0.4

March 31, 2020

17.9



| | As at March 31, 2020 | As at March 31, 2019 |
|--|----------------------|-------------------------|
| Investments (valued at cost unless stated otherwise) | | |
| Investment in preference instruments (unquoted) | | |
| Investment in subsidiaries: 16,597 (March 31, 2019: 16,597) 0.001% Compulsorily convertible Preference shares of Rs. 100 each - fully paid-up in Unicommerce e-Solutions Private Limited | 131.6 | 131.6 |
| 4,246 (March 31, 2019: Nil) Compulsorily convertible Preference shares of Rs. 100 each - fully paid-up in NewFangled Internet Private Limited (note A below) | 3.0 | - |
| Investment in equity instruments (unquoted) | | |
| Investment in subsidiaries: | | |
| 22,810 (March 31, 2019: 22,810) Equity shares of Rs. 10 each fully paid-up in Unicommerce e-Solutions Private Limited | 138.7 | 138.7 |
| 11,790 (March 31, 2019: Nil) Equity shares of Rs. 10 each fully paid-up in NewFangled Internet Private Limited (note A below) | 2.0 | - |
| Investment in associates: 474,890 (March 31, 2019: 474,890) Equity shares of Rs. 10 each fully paid-up in Tetra Media Private Limited (note B below) | 15.0 | 15.0 |
| Total | 290.3 | 285.3 |
| Investment on account of ESOP cost for employees of Subsidiaries : | | |
| - Unicommerce e-Solutions Private Limited (note C below) | 0.2 | 0.4 |
| - NewFangled Internet Private Limited (note C below) | 0.6 0.8 | 0.4 |
| Less: Provision for other than temporary diminution in value of Investments | | |
| - Tetra Media Private Limited (note B below) | (15.0) | (15.0) |
| - Unicommerce e-Solutions Private Limited | (145.5) | (145.7) |
| - NewFangled Internet Private Limited (note A below) | (5.6) (166.1) | (160.7) |
| | (1001) | (10017) |
| Aggregate amount of unquoted investments | 125.0 | 125.0 |
| Aggregate amount of unquoted investments | | |
| Current Non-current | 125.0 | 125.0 |
| - Tour-current | 125.0 | 125.0 |

Note A: The Company has entered into Share Purchase Agreement dated June 22, 2019 to acquire an ecommerce company NewFangled Internet Private Limited engaged in the business of online marketing, net marketing, multilevel marketing of consumers & other goods, internet advertising and marketing, creating virtual malls, stores, shops, creating shopping catalogues, etc., approved in the Board meeting dated August 08, 2019, the investment have been made basis of the CCPS and in Equity Shares. Further, the Company has decided to discontinue the existing business line in the wholly owned subsidiary NewFangled Internet Private Limited and accordingly provision of Rs.5.6 cr in diminution in value of investment have been accounted for NewFangled Internet Private Limited.

Note B: The Company acquired 60.61% shareholding in Tetra Media Private Limited during the financial year 2014-15 wherein it has 40.41% voting rights and economic benefits to the extent of its shareholding. Further, during the previous years the Company had made a provision of Rs. 15.0 cr in diminution in value of investment in Tetra Media Private Limited.

Note C: The Company has issued stock options to various employees including employees of the Unicommerce e-Solutions Private Limited and NewFangled Internet Private Limited. The total employee stock option cost accrued pertaining to the employees of these two entities upto March 31, 2020 has been transferred to Unicommerce e-Solutions Private Limited and NewFangled Internet Private Limited in accordance with para 43A of Ind AS 102 "Share Based Payment".



6. Financial assets

| | As at March 31, 2020 | As at March 31, 2019 |
|---|-------------------------|-------------------------|
| | | |
| Investments | | |
| Investments at fair value through profit & loss (fully paid) | | |
| Unquoted mutual funds | | 0.0 |
| Nil (March 31, 2019:30,605) units of Tata Liquid Mutual Fund | - | 9.0 9.0 |
| Total investments at fair value through profit & loss | - | 9.0 |
| Commercial Paper | | |
| Kotak Mahindra Investment Limited | 74.7 | 49.5 |
| Kotak Mahindra Prime Limited | 24.9 | 49.6 |
| Aditya Birla Finance Limited | 71.0 | 50.0 |
| Bajaj Finance Limited | - | 24.9 |
| Cholamandalam Investment and Finance Company Limited | - | 25.0 |
| Fullerton India Credit Company Limited | - | 25.0 |
| HDFC Limited | 82.5 | 108.5 |
| LIC Housing Finance Limited | - | 25.0 |
| Mahindra & Mahindra Limited | - | 13.8 |
| Tata Capital Finance Services Limited | 90.3 | 50.1 |
| HDB Financial Services Limited | 50.0 | 70.1 |
| Total investments at fair value through profit & loss | 393.4 | 491.5 |
| Aggregate value of unquoted investments | 393.4 | 500.5 |
| Investments in other entities | | |
| Investment in preference instruments (unquoted) at cost | | |
| Nil (March 31, 2019: 4,152) 0.001% Preference shares of Rs. 100 each-fully paid-up in PTAP Delivery Solutions Private Limited | - | 92.9 |
| (refer note D below). | | |
| 1,111 (March 31, 2019: 1,111) 0.01% Compulsorily convertible preference shares (CCPS) of Rs. 10 each fully paid-up in Smartprix | 0.6 | 0.6 |
| Web Private Limited. | | |
| The Company shall have the right at any time to convert all or some of the preference shares held by it into equity shares (1 share per | | |
| CCPS). Such shares, however are compulsorily convertible on 19th anniversary from the date of issue. | | |
| Investment in equity instruments (unquoted) at cost | | |
| Investment in other equity instruments: | | |
| Nil (March 31, 2019: 10) Equity shares of Rs. 10 each fully paid-up in PTAP Delivery Solutions Private Limited (refer note D | - | 0.2 |
| below). | | |
| Less: Provision for other than temporary diminution in value of Investments | | |
| - Smartprix Web Private Limited | (0.6) | (0.6) |
| - PTAP Delivery Solutions Private Limited (refer note D below) | (0.0) | (83.8) |
| The Delivery Solidons Finale Elimed (cite note D solon) | - | 9.3 |
| Total investments | 393.4 | 509.8 |
| 1 otal investments | 373.4 | 309.6 |
| Current | 393.4 | 500.5 |
| Non-current | - | 9.3 |
| - | 393.4 | 509.8 |
| = | 0/017 | 307.0 |

Note D: The Company has entered into the Share Purchase Agreement dated October 18, 2019 to sell its investment held with PTap Delivery Solutions Private Limited, pursuant to the share purchase agreement entered, the Company has sold its entire CCPS stake and has received the sale consideration dated November 08, 2019, resulting to the reversal of impairment provisions created in the previous years.

| | As at | As at |
|--|----------------|----------------|
| | March 31, 2020 | March 31, 2019 |
| Loan to related parties * | | |
| Loans which have significant increase in Credit Risk | 6.6 | - |
| | 6.6 | - |
| Impairment Allowance | | |
| Loans which have significant increase in Credit Risk | (6.6) | - |
| | (6.6) | - |
| Total Loans | | - |
| Current | - | - |
| Non-current | - | - |

^{*} During the year ended March 31, 2020, the Company has granted loan to NewFangled Internet Private Limited amounting to Rs 6.6 Cr at the interest rate of 14% p.a for the period of three years. However during the year, the Company has created the provision towards the entire amount of loan given to NewFangled Internet Private Limited.



| | As at March 31, 2020 | As at March 31, 2019 |
|---|-------------------------|-------------------------|
| Other financial assets | | |
| Security deposits | | |
| Considered good | 58.4 | 47.6 |
| Considered doubtful | 0.3 | - |
| | 58.7 | 47.6 |
| Less: Provision for doubtful deposits | (0.3) | - |
| | 58.4 | 47.6 |
| Non Current bank balances | | |
| Deposits with remaining maturity of more than 12 months (note 11) | 0.0 | 0.1 |
| Margin money deposit (note 11) | 0.0 | 0.7 |
| | 0.0 | 0.8 |
| Advances recoverable in cash or kind | | |
| Considered good | 57.1 | 172.2 |
| Considered doubtful | 152.6 | 153.7 |
| | 209.7 | 325.9 |
| Less: Provision for doubtful advances | (152.6) 57.1 | (153.7) |
| | 5/.1 | 172.2 |
| Interest accrued on fixed deposits | 27.5 | 42.2 |
| Interest accrued on loan from related party | 0.3 | - |
| | 27.8 | 42.2 |
| Less: Provision for doubtful advances | (0.3) | - |
| | 27.5 | 42.2 |
| Restricted cash held in separate accounts * | 29.6 | 29.4 |
| Total other financial assets | 172.6 | 292.2 |
| Total Current | 147.8 | 278.1 |
| Total Non-current | 24.8 | 14.1 |
| | 172.6 | 292,2 |

^{*} Pursuant to the directives of the Reserve Bank of India, the Company received amount in its nodal account towards all transactions happening on its portal through debit/ credit cards and net banking. From such nodal account, the Company transfers the respective amount to seller/customer. This balance lying in such nodal account as at March 31, 2020 and March 31, 2019 is disclosed as 'Restricted Cash held in separate accounts' in the financial statements.

Investments at fair value through Profit & Loss (fully paid) reflect investment in quoted and unquoted equity securities and quoted debt securities. (Refer note 32).

| Break up of financial assets carried at amortised cost: | | |
|---|-------|-------|
| Trade receivables (note 9) | 3.3 | 9.2 |
| Cash and cash equivalents (note 10) | 0.4 | 9.1 |
| Other financial assets (note 6) | 172.6 | 292.2 |
| Total financial assets carried at amortised cost | 176.3 | 310.5 |

| 7. Prepayments | | |
|---------------------------------------|-------------------------|-------------------------|
| | As at March 31, 2020 | As at March 31, 2019 |
| Considered good | 17.2 | 9.9 |
| Considered doubtful | 2.4 | 2.4 |
| | 19.6 | 12.3 |
| Less: Provision for doubtful advances | (2.4) | (2.4) |
| Total prepayments | 17.2 | 9.9 |
| Current | 5.5 | 3.4 |
| Non-current | 11.7 | 6.5 |
| | 17.2 | 9.9 |

| | As at | As a |
|--|----------------|----------------|
| | March 31, 2020 | March 31, 2019 |
| Advance income-tax | 25.9 | 34.2 |
| Advance to employees | 1.3 | 0.1 |
| Balances with statutory/government authorities | 246.9 | 214.1 |
| | 274.1 | 248.4 |
| Less: Provision for doubtful advances | (202.4) | (170.1) |
| Total other assets | 71.7 | 78.3 |
| Current | 45.0 | 44.1 |
| Non-current | 26.7 | 34.2 |
| | 71.7 | 78.3 |



(All amounts in INR Crore, except per share data and as stated otherwise)

| Trade receivables 3.3 Trade receivables 3.3 Total trade receivables 3.3 Breakup for security details: Trade receivables Trade Receivables considered good - Unsecured 3.3 Trade Receivables which have significant increase in Credit Risk 22.3 25.6 25.6 | |
|---|----------|
| Trade receivables3.3Total trade receivables3.3Breakup for security details:Trade receivables5Trade Receivables considered good - Unsecured3.3Trade Receivables which have significant increase in Credit Risk22.3 | As at |
| Trade receivables Total trade receivables Breakup for security details: Trade receivables Trade Receivables considered good - Unsecured Trade Receivables which have significant increase in Credit Risk Trade Receivables considered good - Unsecured Trade Receivables which have significant increase in Credit Risk 3.3 3.3 3.3 4.3 5.3 6.3 7.3 7.3 7.3 7.3 7.3 7.3 7 | 31, 2019 |
| Total trade receivables Breakup for security details: Trade receivables Trade Receivables considered good - Unsecured Trade Receivables which have significant increase in Credit Risk Trade Receivables which have significant increase in Credit Risk | |
| Breakup for security details: Trade receivables Trade Receivables considered good - Unsecured Trade Receivables which have significant increase in Credit Risk 22.3 | 9.2 |
| Trade receivables Trade Receivables considered good - Unsecured Trade Receivables which have significant increase in Credit Risk 22.3 | 9.2 |
| Trade Receivables considered good - Unsecured 3.3 Trade Receivables which have significant increase in Credit Risk 22.3 | |
| Trade Receivables which have significant increase in Credit Risk 22.3 | |
| | 9.2 |
| 25.6 | 22.1 |
| | 31.3 |
| Impairment Allowance (allowance for bad and doubtful debts) | |
| Trade Receivables which have significant increase in Credit Risk (22.3) | (22.1) |
| (22.3) | (22.1) |
| Total trade receivables 3.3 | 9.2 |
| Current 3.3 | 9.2 |
| Non-current - | _ |
| 3.3 | 9.2 |

No trade or other receivable are due from directors or other officers of the company either severally or jointly with any other person. Nor any trade or other receivable are due from firms or private companies respectively in which any director is a partner, a director or a member.

Trade receivables are non-interest bearing and are generally on terms of 30 to 90 days.

10. Cash and cash equivalent

| | As at March 31, 2020 | As at March 31, 2019 |
|---|-------------------------|-------------------------|
| Balances with banks: | | |
| - On current accounts | 0.4 | 9.1 |
| - Deposits with original maturity of less than three months | 0.0 | 0.0 |
| Cash on hand | 0.0 | 0.0 |
| | 0.4 | 9.1 |

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Company, and earn interest at the respective short-term deposit rates.

For the purpose of the statement of cash flows, cash and cash equivalents comprise the following:

| Balances with banks: | | |
|---|-----|-----|
| - On current accounts | 0.4 | 9.1 |
| Deposits with original maturity of less than three months | 0.0 | 0.0 |
| Cash on hand | 0.0 | 0.0 |
| | 0.4 | 9.1 |

11. Bank balances other than above

| | As at March 31, 2020 | As at March 31, 2019 |
|--|-------------------------|-------------------------|
| Deposits with original maturity for more than 12 months | 37.7 | 50.6 |
| Deposits with original maturity for more than 3 months but less than 12 months | 0.1 | 145.1 |
| Margin money deposit* | 43.6 | 66.1 |
| | 81.4 | 261.8 |
| Less: disclosed under other non-current financial assets (note 6) | (0.0) | (0.8) |
| Total bank balance other than above | 81.4 | 261.0 |

* Margin money deposits given as security:

Margin money deposit with a carrying amount of Rs 0.7 cr (March 31, 2019 Rs 0.7 Cr) are subject to lien to secure corporate credit card limit from a bank.

Margin money deposit with a carrying amount of Rs 0.0 cr (March 31, 2019: Rs 0.0 Cr) is subject to lien for bank guarantee given to Income tax authority.

Margin money deposit with a carrying amount of Rs 0.2 cr (March 31, 2019: Rs 0.2 Cr) is subject to lien for bank guarantee given to VAT authority.

Margin money deposit with a carrying amount of Rs 0.3 cr (March 31, 2019: Rs 0.7 cr) is subject to lien for bank guarantee given against business travel agreements.

Margin money deposit with a carrying amount of Rs 1.1 cr (March 31, 2019: Rs 1.1 cr) is subject to lien for bank guarantee given against services from India Post.

Margin money deposit with a carrying amount of Nil (March 31, 2019: Rs. 13.4 Cr) are subject to lien for bank guarantee given against borrowing facilities from CISCO.

Margin money deposit with a carrying amount of Rs 31.3 cr (March 31, 2019: Rs 40.0 Cr) are subject to lien for overdraft facility taken from HDFC.

Margin money deposit with a carrying amount of Rs 10.0 cr (March 31, 2019: Rs. 10.0 Cr) is subject to lien for bank guarantee given to liqudator of wholly owned subsidiary E-Agility Solutions Private Limited .



12. Share Capital

| | As at March 31, 2020 | As at March 31, 2019 |
|--|-------------------------|-------------------------|
| Authorized share capital | | |
| 89,151,800 (March 31, 2019: 89,151,800) Equity Shares of Re. 1 (March 31, 2019: Rs. 1) each | 8.9 | 8.9 |
| 20,000 (March 31, 2019: 20,000) compulsory convertible cumulative series A preference shares of Rs. 10 each | 0.0 | 0.0 |
| 25,000 (March 31, 2019: 25,000) compulsory convertible cumulative series B preference shares of Rs. 10 each | 0.0 | 0.0 |
| 25,000 (March 31, 2019: 25,000) compulsory convertible cumulative series C preference shares of Rs. 10 each | 0.0 | 0.0 |
| 25,000 (March 31, 2019: 25,000) compulsory convertible cumulative series D preference shares of Rs. 100 each | 0.3 | 0.3 |
| 25,000 (March 31, 2019: 25,000) compulsory convertible cumulative series E preference shares of Rs. 100 each | 0.3 | 0.3 |
| 3,000 (March 31, 2019: 3,000) compulsory convertible cumulative series E1 preference shares of Rs. 100 each | 0.0 | 0.0 |
| 34,500 (March 31, 2019: 34,500) compulsory convertible cumulative series F preference shares of Rs. 100 each | 0.3 | 0.3 |
| 80,000 (March 31, 2019: 80,000) compulsory convertible cumulative series G preference shares of Rs. 100 each | 0.8 | 0.8 |
| 20,000 (March 31, 2019: 20,000) compulsory convertible cumulative series H preference shares of Rs. 100 each | 0.2 | 0.2 |
| 400,000 (March 31, 2019: 400,000) compulsory convertible cumulative series I preference shares of Rs. 100 each | 4.0 | 4.0 |
| 105,000 (March 31, 2019: 105,000) compulsory convertible cumulative series J preference shares of Rs. 10 each | 0.1 | 0.1 |
| 17,410 (March 31, 2019: 17410) compulsory convertible cumulative series J1 preference shares of Rs. 20 each | 0.0 | 0.0 |
| | 14.9 | 14.9 |
| Issued Share Capital | 14.7 | 14.7 |
| 2,464,823 (March 31, 2019:2,464,823) equity shares of Re. 1 (March 31, 2019: Rs. 1) each fully paid-up | 0.2 | 0.2 |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series A preference shares of Rs. 10 each fully paid-up | - | _ |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series B preference shares of Rs. 10 each fully paid-up | _ | _ |
| | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series C preference shares of Rs. 10 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series D preference shares of Rs. 100 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series E preference shares of Rs. 100 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series E1 preference shares of Rs. 100 each fully paid-up Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series F preference shares of Rs. 100 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series T preference shares of Rs. 100 each fully paid-up | - | |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series G preference shares of Rs. 100 each fully paid-up | _ | _ |
| 10,370 (March 31, 2019: 10,370) compulsory convertible cumulative participating series I preference shares of Rs. 100 each fully paid-up | 0.1 | 0.1 |
| 44,348 (March 31, 2019: 44,348) compulsory convertible cumulative participating series J preference shares of Rs. 10 each fully paid-up | 0.0 | 0.0 |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative series J1 preference shares of Rs. 20 each | - | - |
| Total issued share capital | 0.3 | 0.3 |
| Subscribed & fully paid up shares | | |
| 2,464,823 (March 31, 2019: 2,464,823) equity shares of Re. 1 each fully paid-up | 0.2 | 0.2 |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series A preference shares of Rs. 10 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series B preference shares of Rs. 10 each fully paid-up | - | _ |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series C preference shares of Rs. 10 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series D preference shares of Rs. 100 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series E preference shares of Rs. 100 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series E1 preference shares of Rs. 100 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series F preference shares of Rs. 100 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series G preference shares of Rs. 100 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series H preference shares of Rs. 100 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series I preference shares of Rs. 100 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative participating series J preference shares of Rs. 10 each fully paid-up | - | - |
| Nil (March 31, 2019: Nil) compulsory convertible cumulative series J1 preference shares of Rs. 20 each | - | <u>-</u> |
| Total Subscribed and fully paid-up share capital | 0.2 | 0.2 |



(a) Reconciliation of the shares outstanding at the beginning and at the end of the reporting year

Equity shares

| | March 31, 2020 | | March 31, 2019 | |
|------------------------------------|----------------|-----|----------------|-----|
| | No. | Rs. | No. | Rs. |
| At the beginning of the year | 24,64,823 | 0.2 | 2,25,860 | 0.0 |
| Conversion during the year | - | - | 22,38,963 | 0.2 |
| Outstanding at the end of the year | 24,64,823 | 0.2 | 24,64,823 | 0.2 |

Preference shares

| | March 31, 202 | 20 | March 31, 2019 |) |
|---|---------------|-----|----------------|-------|
| | No. | Rs. | No. | Rs |
| At the beginning of the year | | | | |
| Compulsory convertible cumulative series A preference shares of Rs 10 each | _ | _ | 16,132 | 0.0 |
| Compulsory convertible cumulative series B preference shares of Rs 10 each | _ | _ | 22,344 | 0.0 |
| Compulsory convertible cumulative series C preference shares of Rs 10 each | | _ | 13,852 | 0.0 |
| Compulsory convertible cumulative series D preference shares of Rs 100 each | | | 15,749 | 0.2 |
| Compulsory convertible cumulative series E preference shares of Rs 100 each | _ | _ | 21,843 | 0.2 |
| Compulsory convertible cumulative series E1 preference shares of Rs 100 each | _ | _ | 2,068 | 0.0 |
| Compulsory convertible cumulative series F preference shares of Rs 100 each | _ | _ | 14,674 | 0. |
| Compulsory convertible cumulative series G preference shares of Rs 100 each | _ | _ | 75,514 | 0.8 |
| Compulsory convertible cumulative series H preference shares of Rs 100 each | _ | _ | 11,780 | 0. |
| Compulsory convertible cumulative series I preference shares of Rs 100 each | _ | _ | 2,53,341 | 2.6 |
| Compulsory convertible cumulative series J preference shares of Rs 10 each | | | 28,652 | 0.0 |
| Compulsory convertible cumulative series J preference shares of Rs 20 each | _ | _ | 17,410 | 0.0 |
| | _ | _ | 17,410 | 0.0 |
| Conversion during the year (Refer note below) Compulsory convertible cumulative series A preference shares of Rs 10 each | | | (16 122) | (0.0) |
| Compulsory convertible cumulative series A preference shares of Rs 10 each | - | - | (16,132) | ` |
| 1 7 | - | - | (22,344) | (0.0 |
| Compulsory convertible cumulative series C preference shares of Rs 10 each | - | - | (13,852) | (0.0 |
| Compulsory convertible cumulative series D preference shares of Rs 100 each | - | - | (15,749) | (0.2 |
| Compulsory convertible cumulative series E preference shares of Rs 100 each | - | - | (21,843) | (0.2 |
| Compulsory convertible cumulative series E1 preference shares of Rs 100 each | - | - | (2,068) | (0.0 |
| Compulsory convertible cumulative series F preference shares of Rs 100 each | - | - | (14,674) | (0.1 |
| Compulsory convertible cumulative series G preference shares of Rs 100 each | - | - | (75,514) | (0.8 |
| Compulsory convertible cumulative series H preference shares of Rs 100 each | - | - | (11,780) | (0.1 |
| Compulsory convertible cumulative series I preference shares of Rs 100 each | - | - | (2,53,341) | (2.6 |
| Compulsory convertible cumulative series J preference shares of Rs 10 each | - | - | (28,652) | (0.0 |
| Compulsory convertible cumulative series J1 preference shares of Rs 20 each | - | - | (17,410) | (0.0 |
| Outstanding at the end of the year | | | | |
| Compulsory convertible cumulative series A preference shares of Rs 10 each | - | _ | _ | _ |
| Compulsory convertible cumulative series B preference shares of Rs 10 each | _ | _ | _ | _ |
| Compulsory convertible cumulative series C preference shares of Rs 10 each | _ | _ | _ | _ |
| Compulsory convertible cumulative series D preference shares of Rs 100 each | - | _ | _ | _ |
| Compulsory convertible cumulative series E preference shares of Rs 100 each | - | _ | _ | _ |
| Compulsory convertible cumulative series E1 preference shares of Rs 100 each | - | _ | _ | _ |
| Compulsory convertible cumulative series F preference shares of Rs 100 each | - | _ | _ | _ |
| Compulsory convertible cumulative series G preference shares of Rs 100 each | _ | _ | _ | _ |
| Compulsory convertible cumulative series d preference shares of Rs 100 each | _ | _ | _ | _ |
| Compulsory convertible cumulative series I preference shares of Rs 100 each | _ | _ | _ | _ |
| Compulsory convertible cumulative series I preference shares of Rs 10 each | _ | _ | _ | _ |
| Compulsory convertible cumulative series 3 preference shares of Rs 20 each | _ | _ | - | - |
| | | | | |
| Outstanding at the end of the year | - | - | - | - |

The Company during previous year had undertaken the conversion of Series A, B, C, D, E, E1, F, G, H, I, J & J1 compulsory convertible preference shares into equity shares, pursuant to the change in control in accordance with provisions of the Article of Association. Consequently the entire compulsory convertible preference shares have been converted into equity shares.



| g the period of five years immediately preceding the reporting date: |
|--|
| |
| |
| |

| Particulars | March 31, | March 31, 2020 | | 019 |
|---|-----------|----------------|----------|-----------|
| | Nos. | % Holding | Nos. | % Holding |
| Equity shares of Re. 1 each fully paid-up | | | | |
| Nexus India Direct Investments II | 2,35,100 | 9.5% | 2,35,100 | 9.5% |
| Ebay Singapore Services Pte Ltd | 1,40,950 | 5.7% | 1,40,950 | 5.7% |
| Starfish I Pte. Ltd. | 8,79,253 | 35.7% | 8,90,433 | 36.1% |
| B2 Professional Servicesm LLP | 2,85,062 | 11.6% | 2,53,480 | 10.3% |



13. Other equity

| Share premium At April 01, 2018 | Rs. 11,024.8 |
|--|-----------------|
| Increase because of conversion during the year | 3.8 |
| Decrease due to transaction costs for issued share capital | |
| At March 31, 2019 | 11,028.6 |
| Increase because of conversion during the year | - |
| Decrease due to transaction costs for issued share capital | - |
| At March 31, 2020 | 11,028.6 |

Share option schemes /Share base payment reserve (SBP Reserves)

The Company has share option schemes under which options to subscribe for the Company's shares have been granted to certain executives and employees. The share-based payment reserve is used to recognise the value of equity-settled share-based payments provided to employees, including key management personnel, as part of their remuneration. Refer note 30 and note 31.

| Share based payments | Rs. |
|---|-------|
| At April 01, 2018 | 275.6 |
| Add: Compensation cost for options granted | (1.4) |
| Less: transferred to general reserve on exercise of stock options | (2.5) |
| At March 31, 2019 | 271.8 |
| Add: Compensation cost for options granted | 8.2 |
| Less: transferred to general reserve on exercise of stock options | (1.6) |
| At March 31, 2020 | 278.4 |

General Reserve

The Company recognizes profit or loss on purchase, sale, issue or cancellation of the Company's own equity instruments to general reserve.

| General Reserve | Rs. |
|--|---------------|
| At April 01, 2018 | 7.6 |
| Add: transferred to general reserve on exercise of stock options | 2.5 |
| At March 31, 2019 | 10.1 |
| Add: transferred to general reserve on exercise of stock options | 1.6 |
| At March 31, 2020 | 11.7 |
| E with December | |
| Equity Reserve | Rs. |
| At April 01, 2018 | - |
| Add: transferred to equity reserve | - |
| At March 31, 2019 | |
| Add: transferred to equity reserve | 254.0 |
| 1.75 1.44 and 1.7 | |

Other reserves

At March 31, 2020

| | As at | As at | |
|----------------------|----------------|----------------|--|
| | March 31, 2020 | March 31, 2019 | |
| SBP reserve | 278.4 | 271.8 | |
| General reserve | 11.7 | 10.1 | |
| Equity reserve | 254.0 | - | |
| Total other reserves | 544.1 | 281.9 | |

(This space has been left blank intentionally)



254.0

14. Borrowings

| | Effective interest rate | Maturity | As at March 31, 2020 | As at March 31, 2019 |
|--|-------------------------|--------------------------------|-------------------------|-------------------------|
| Current borrowings | % | <u> </u> | · | |
| Current maturity of long term loans | | | | |
| Secured term loan from financial institution | 9.83% / 8.51% | 12 equal quarterly instalments | - | 13.4 |
| Interest accrued and not due on secured term loan from financial institution | | | - | 0.2 |
| Total current borrowings | | | <u> </u> | 13.6 |
| | | | | |
| | | Current | - | 13.6 |

Secured cash credit facility

During the year ended March 31, 2017, the Company had obtained additional term loan amounting Rs 62 Cr from Cisco Systems Capital (India) Private Limited at the interest rate of 9.83% / 8.51% p.a., repayable in 12 equal quarterly instalments and the same was secured by hypothecation of fixed assets of the Company to the extent of the loan amount. Further in the current year, Company has repaid entire term loan.



15. Provisions

| | As at March 31, 2020 | As at March 31, 2019 |
|----------------------------|-------------------------|----------------------------|
| Provision for bonus | 8.4 | 8.5 |
| Provision for sales return | 0.8 | 5.6 |
| Total | 9.2 | 14.1 |
| Current | 9.1 | 14.0 |
| Non-current | 0.1 | 0.1 |
| | 9.2 | 14.1 |
| | Provision for bonus | Provision for sales return |
| As at April 01, 2018 | 16.9 | 2.0 |
| Created during the year | 13.3 | 5.6 |
| Utilised | (20.9) | (2.0) |
| Unused amount reversed | (0.8) | - |
| As at March 31, 2019 | 8.5 | 5.6 |
| Created during the year | 12.8 | 0.8 |
| Utilised | (12.2) | (5.6) |
| 77 1 | (a) mi | |

As at March 31, 2020 Provision for bonus

Unused amount reversed

A provision is recognised for the bonus payable to the employees on time proportion basis over the period of service.

Provision for sales return

A provision is recognised for the expected product returns subsequent to the period end based on historical experience.

16. Gratuity and other post-employment benefit plans

| | As at March 31, 2020 | As at March 31, 2019 |
|------------------------------------|-------------------------|-------------------------|
| Provision for gratuity | 9.9 | 9.0 |
| Provision for compensated absences | 5.0 | 5.4 |
| | 14.9 | 14.4 |
| Current | 7.4 | 6.8 |
| Non-current | 7.5 | 7.6 |
| | 14.9 | 14.4 |

In accordance with applicable laws, the company provides for gratuity, a defined benefit retirement plan ("the Gratuity Plan") covering eligible employees. The Gratuity Plan provides for a lump sum payment to vested employees on retirement (subject to completion of five years of continuous employment), death, incapacitation or termination of employment of amounts that are based on salary and tenure of employment. Liabilities with regard to the Gratuity Plan are determined by actuarial valuation on the reporting date.

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(0.7)

0.8

The following tables summarises the components of net benefit expense recognised in the income statement and the funded status and amounts recognised in the balance sheet for the plan:

| Changes in the present value of the defined benefit obligation are, as follows: | |
|---|-------|
| | Rs. |
| Defined benefit obligation at April 01, 2018 | 8.0 |
| Current Service cost | 1.9 |
| Interest cost on benefit obligation | 0.6 |
| Benefits paid | (0.5) |
| Acquisition/Business Combination/Divestiture | - |
| Actuarial gain/loss | (1.0) |
| Defined benefit obligation at March 31, 2019 | 9.0 |
| Acquisition adjustment | (0.2) |
| Current Service cost | 1.9 |
| Interest cost on benefit obligation | 0.6 |
| Benefits paid | (2.1) |
| Acquisition/Business Combination/Divestiture | - |
| Actuarial gain/loss | 0.7 |
| Defined benefit obligation at March 31, 2020 | 9.9 |

Expenes recognised in the Other Comprehensive Income (Excluding tax) for the year ended March 31, 2020 and for the year ended March 31, 2019

| | For the year ended March 31, 2020 | For the year ended March 31, 2019 |
|---|--------------------------------------|--------------------------------------|
| Opening amount recognized in OCI outside P&L account | - | - |
| Actuarial gain/(loss) on liabilities | (0.7) | (1.0) |
| Actuarial gain/(loss) on assets | - | - |
| | (0.7) | (1.0) |
| The principal actuarial assumptions used in determining gratuity benefit obligations for the Company's plans are shown below: | As at March 31, 2020 | As at March 31, 2019 |
| Discount rate | 5.4% | 6.6% |
| Salary escalation rate | 7.5% | 11.2% |
| | | 30.0% |

Due to its defined benefit plans, the company is exposed to following significant risk:-

<u>Change in Discount Rate</u>: A decrease in discount rate will increase plan liability.

Salary Risk: The present value of the defined benefit plan liability is calculated by reference to the future salaries of the plan participants. As such, an increase in the salary of the plan participants will increase tha plans liability.

 $\underline{\text{Withdrawal Rate}} \colon A \text{ decrease in withdrawal rate will increase plan liability}.$

Demographical Assumption used

Assumption regulating future mortality are based on published statistics and mortality table (IALM (2006-08))

 $\underline{Retirement\ Age:}\ The\ employees\ of\ the\ company\ are\ assumed\ to\ retire\ at\ the\ age\ of\ 60\ years.$

Sensitivity Analysis

| Scholling Thaifysis | | |
|-----------------------------------|----------------|-------------------|
| Item | March 31, 2020 | Impact (Absolute) |
| Base Liability | 9.9 | |
| Increase discount rate by 0.5% | (0.1) | 10.0 |
| Decrease discount rate by 0.5% | 0.2 | 9.7 |
| Increase salary inflation by 0.5% | 0.1 | 9.7 |
| Decrease salary inflation by 0.5% | (0.1) | 10.0 |

The Sensitivity Analysis have been determined based on a method that extrapolated the impact of declined benefit obligation as a result of reasonable change in key assumptions occurring at the end of the reporting period.

Maturity Profile of Defined Benefit Obligation

| Maturity Profile of Defined Benefit Obligation | | |
|--|--------|--|
| Year | Amount | |
| 0 to 1 Year | 2.4 | |
| 1 to 2 Year | 2.1 | |
| 2 to 3 Year | 1.5 | |
| 3 to 4 Year | 1.1 | |
| 4 to 5 Year | 0.8 | |
| 5 to 6 Year | 0.5 | |
| 6 Year onwards | 1.5 | |



| 17 | Trade | and | other | navahl | oc |
|----|-------|-----|-------|--------|----|

| | As at March 31, 2020 | As at March 31, 2019 |
|--|-------------------------|-------------------------|
| Trade payables | | |
| Trade payables | 123.9 | 408.3 |
| | 123.9 | 408.3 |
| Bifurcation of above: | | |
| Total outstanding dues of micro and small enterprises (refer note 36) | 2.1 | 1.5 |
| Total outstanding dues of creditors other than micro and small enterprises | 121.8 | 406.8 |
| | 123.9 | 408.3 |
| Other payables | | |
| Payable to sellers | 73.2 | 183.2 |
| Payable to related party | 0.3 | - |
| Book overdrafts | - | 0.5 |
| Payable to creditors for capital goods | 0.0 | 0.0 |
| Statutory liabilities payable | 5.6 | 4.9 |
| Accrued salaries and benefits | - | 0.0 |
| | 79.1 | 188.6 |
| | 203.0 | 596.9 |

Terms and conditions of the above financial liabilities:

- Trade payables are non-interest bearing and are normally settled on 60-day terms
- Other payables are non-interest bearing and have an average term of upto six months
- For terms and conditions with related parties, refer to Note 39.

18. Other financial liabilities

| | As at March 31, 2020 | As at March 31, 2019 |
|--|-------------------------|-------------------------|
| Financial liabilities at fair value through profit or loss | | |
| Derivatives not designated as hedges | | |
| Embedded derivatives | - | 0.4 |
| Total financial liabilities at fair value through profit or loss | - | 0.4 |
| Total other financial liabilities | | 0.4 |
| Current | - | 0.4 |
| Non-current | | - |
| | | 0.4 |

Embedded derivatives

The Company had in the financial year 2012-13 taken a term loan of Rs 8 cr from SVB which was entirely repaid in the same year. As per the terms of such loan, the lender has a right to subscribe to 699 no.s of series D preference shares now converted into equity of the Company amounting to Rs 0.8 cr to be issued by the Company at SVB's option within a period of 7 years from the issue date. During current year, the tenure of 7 years have been lapsed resulting in write back of fair value of liability pertaining to SVB's options.

Break up of financial liabilities carried at amortised cost

| | As at March 31, 2020 | As at March 31, 2019 |
|---|-------------------------|-------------------------|
| Borrowings (non-current) (note 14) | - | - |
| Borrowings (current) (note 14) | - | 13.6 |
| Trade and other payables (note 17) | 203.1 | 596.9 |
| Other financial liabilities (note 18) | - | 0.4 |
| Total financial liabilities carried at amortised cost | 203.1 | 610.9 |

19. Deferred revenue

| | As at | As at |
|--|----------------|----------------|
| | March 31, 2020 | March 31, 2019 |
| As at beginning | 47.3 | 16.0 |
| Deferred during the year | 15.4 | 47.3 |
| Released to the statement of profit and loss | (47.3) | (16.0) |
| As at closing | 15.4 | 47.3 |
| Current | 15.4 | 47.3 |
| Non-current | | - |
| | 15.4 | 47.3 |

Revenues from products shipped are deferred till it is delivered to the ultimate customers and is disclosed as deferred revenue.

20. Other liabilities

| | As at March 31, 2020 | As at March 31, 2019 |
|-------------------------|-------------------------|-------------------------|
| Advances from customers | 9.0 | 8.3 |
| | 9.0 | 8.3 |
| Current | 9.0 | 8.3 |
| Non-current | | |
| | 9.0 | 8.3 |



| | _ | _ | |
|-----|---------|------|------------|
| 21. | Revenue | from | operations |

| | For the year ended March 31, 2020 | For the year ended March 31, 2019 |
|-----------------------------|--------------------------------------|--------------------------------------|
| Revenue from operations : | | |
| Revenue from marketing fees | 132.2 | 211.4 |
| Other operating revenue | 681.7 | 602.4 |
| Revenue from operations | 813.9 | 813.8 |

22. Other income

| Particulars | For the year ended March 31, 2020 | For the year ended March 31, 2019 |
|--|--------------------------------------|--------------------------------------|
| Liabilities / provisions no longer required written back | 5.4 | 5.6 |
| Impairment allowance no longer required (net) | 0.2 | 1.2 |
| Other non-operating income | 6.1 | 8.7 |
| Total | 11.7 | 15.5 |

Other non operating income primarily includes credit card fees, courier lost income, penalty from sellers and other misc income.

23. Finance income

| Particulars | For the year ended March 31, 2020 | For the year ended March 31, 2019 |
|---|--------------------------------------|--------------------------------------|
| Interest income on bank deposits | 51.7 | 53.3 |
| Interest income on loan given to related parties | 0.3 | - |
| Interest income on tax refund | 2.2 | 5.4 |
| Net gain on sale of current investments | 2.1 | 9.7 |
| Mark to market gain on current investments | (0.0) | 0.0 |
| Unwinding of discount on financial assets at amortised cost | 1.0 | 1.5 |
| Total | 57.3 | 69.9 |

24. Marketplace expense

| Particulars | For the year ended | For the year ended |
|--|--------------------|--------------------|
| | March 31, 2020 | March 31, 2019 |
| Freight and collection charges | 359.5 | 340.0 |
| Product wrapping charges | 5.0 | 6.9 |
| Compensation expenses | 8.0 | 12.6 |
| Hosting charges | 13.6 | 13.4 |
| Content writing charges | 1.1 | 1.4 |
| Software expenses | 8.7 | 4.8 |
| Marketing and business promotion expense | 507.9 | 515.1 |
| Total | 903.8 | 894.2 |

25. Employee benefits expense

| | March 31, 2020 | March 31, 2019 |
|--|----------------|----------------|
| Salary, wages and bonus | 131.1 | 131.1 |
| Contribution to provident and other funds | 4.6 | 3.5 |
| Gratuity expense | 2.5 | 2.5 |
| Employee stock option scheme | 7.8 | (1.4) |
| Staff welfare, recruitment and training expenses | 2.9 | 1.0 |
| Total | 148.9 | 136.7 |

Total

| | For the year ended March 31, 2020 | For the year ended March 31, 2019 |
|---|--------------------------------------|-----------------------------------|
| Depreciation of tangible assets (note 3) | 14.7 | 17.9 |
| Amortisation of intangible assets (note 4) | 12.4 | 3.8 |
| Depreciation of ROU assets (note 44) | 3.1 | - |
| Total | 30.2 | 21.7 |
| Finance Costs | | |
| | For the year ended March 31, 2020 | For the year ended March 31, 2019 |
| Bank charges | _ | 0.1 |
| Interest charges | 1.4 | 2.3 |
| Exchange differences (net) | 0.2 | 0.1 |
| Total | 1.6 | 2.5 |
| Other expenses | | |
| · · | For the year ended | For the year ended March |
| Particulars | March 31, 2020 | 31, 2019 |
| Insurance | 1.5 | 1.6 |
| Sub-contracting expenses | 17.9 | 6.5 |
| Bad debts / advances written off | 0.7 | 2.4 |
| Provision for doubtful debts and advances | 6.8 | (5.7) |
| Communication charges | 5.7 | 3.5 |
| Legal and professional fees | 9.1 | 5.1 |
| Liquidation Expense | 0.1 | 0.1 |
| Payment to auditor (Refer note A) | 0.5 | 0.5 |
| Power and fuel | 1.1 | 1.6 |
| | 0.3 | 0.2 |
| Rates and taxes | | |
| Rent | 0.1 | 7.8 |
| Repair & maintenance: | 2.0 | 2.2 |
| Building | 2.0 | 3.3 |
| Plant & machinery | 3.3 | 2.8 |
| Travelling expenses | 2.5 | 1.2 |
| Miscellaneous expenses | 1.2 | 0.7 |
| Provision for sales return | (0.6) | 0.5 |
| MTM loss on fair value of derivatives through profit and loss | - | 0.4 |
| Impairment of non current investment & Other assets | (0.3) | - |
| Balances with statutory/government authorities | 31.9 | - |
| Total | 83.8 | 32.5 |
| A. Payment to auditor | | |
| | For the year ended March 31, 2020 | For the year ended March 31, 2019 |
| As auditor: | ,, | - , |
| Audit fee | 0.4 | 0.4 |
| Tax audit & Other fee | 0.1 | 0.1 |
| Total | 0.5 | 0.5 |
| Exceptional items | | |
| Particulars | For the year ended March 31, 2020 | For the year ended March 31, 2019 |
| Impairment of non-augment investment. & Other seests (I see an eals of Leveston etc.) | 62.0 | |
| Impairment of non current investment & Other assets (Loss on sale of Investments) Provision for diminution in value of Investments | 62.9 | - |
| Provision for diminution in value of investments | (78.1) | <u> </u> |



(15.2)

30. Employee stock option plan

The Company provides share-based payment schemes to employees of the Company and its subsidiaries. During the year ended March 31, 2020, an employee stock option plan (ESOP) was in existence. The relevant details of the scheme and grant are as below.

The shareholders of the Company, in their general meeting held on February 7, 2011 approved the grant of ESOP exercisable into not more than 3,223 nos equity shares of Rs. 10 each to the employees of the Company, its Subsidiaries and its Holding Company and granted the authority of designing, implementing and administering such a scheme to the Board.

The Board in its meeting held on February 7, 2011 had resolved to issue to employees under ESOP 2011, employee stock options exercisable into not more than 3,223 nos. equity shares of Rs. 10 each, with each such option conferring a right upon the employee to apply for one equity share of the Company, in accordance with the terms and conditions of such issue. The Company with the unanimous consent of all the shareholders, modified such ESOP scheme on March 13, 2013, April 29, 2014 and August 12, 2014, among other things, to increase the number of shares of equity shares reserved for issuance under the Plan to 4,108 nos, 5,528 nos and 9,209 nos, respectively. Later on in February 09, 2015 with the unanimous consent of all the shareholders, such ESOP scheme was further modified, and in lieu of such modification increased the number of equity shares reserved for issuance under the Plan to 11,189 nos. equivalent to 111,890 nos post considering the impact of share spilt.

As per the modified terms, all the option holders are entitled to exercise their vested options in case of resignation / retirement / permanent incapacity / death and unvested options in case of permanent incapacity / death within a period of 10 years from the date of last working by self / nominee / legal heir, which earlier was 6 months from the date of last working. Further the vesting period was also modified for ESOP 2016 whereas the option holders are entitled to exercise their vested options in case of resignation / retirement / permanent incapacity / death and unvested options in case of permanent incapacity / death within a period of 3 months from the date of last working. However such modification did not have any impact on the fair value of the options or is not otherwise beneficial to the employee. On October 6, 2015 ESOP Scheme was further modified in order to restate the definition of the Investor Director and delegate the power to and authorize the Chief Executive Officer for administration of ESOP Scheme 2011 and also to empower and delegate the authority to Chief Executive Officer to further delegate his power to administer ESOP 2011 to a senior competent employee of the Company.

Further on August 24, 2016, ESOP 2016 Scheme was introduced whereby total number of options reserved for issuance under both the plans combined together shall be restricted to 111,890 (23,230 no of options for ESOP 2016 Scheme), other conditions remaining the same. Later on March 10, 2017 with the unanimous consent of all the shareholders, such ESOP scheme was further modified, and in lieu of such modification increased the number of employee stock options that may be granted under the ESOS 2016, from 23,230 to 29,916 stock options exercisable into Equity Shares of the Company of Re. 1/- each through transfer of 6,686 stock options cancelled under ESOP 2011.

The Company with unanimous consent of all shareholders on Februry 25, 2019, increased Employee stock options from 111,890 to 198,890 that may granted under ESOP Scheme 2016 by addition of 87,000 options excercisable into equity shares of the Company of INR 1 each/-.

The net compensation expense arising from equity settled share based payment transaction is March 31, 2020 Rs. 7.8 cr (March 31, 2019 : Rs. (1.4 cr)). The Company has given stock option to certain employees of its subsidiaries and the corresponding compensation cost for the same is borne by the Company.

The relevant terms of the grant are as below:

Company wise ESOP cost:

| Entity | March 31, 2020 | March 31, 2019 |
|---|---------------------------------------|---------------------------------|
| Snapdeal Private Limited | 7.3 | (1.4) |
| NewFangled Internet Private Limited | 0.6 | - |
| Unicommerce eSolutions Private Limited | (0.2) | 0.0 |
| Total | 7.8 | (1.4) |
| Vesting period | 0 | 0.1 - 4 Years |
| Exercise period | | 0.25-10.25 Years |
| Exercise price (Rs /-) | | Rs 1 - 12,700 |
| Contractual life | 1 | 0.1 - 14.25 Years |
| The details of activity under the ESOP 2011 and ESOP 2016 Scheme is as follows: | W 13 | 1 2020 |
| | March 31 | |
| | No. of options | Weighted average exercise price |
| Outstanding at the beginning of the year | 1,03,720 | 1,560 |
| Granted during the year | 55,140 | 1 |
| Forfeited during the year | 15,138 | 1 |
| Lapsed during the year | 772 | 1 |
| Exercised during the year | 1.42.050 | |
| Outstanding at the end of the year | 1,42,950 | 1,132 |
| Exercisable at the end of the year | 72,164 | 2,241 |
| | March 31 | 1, 2019 |
| | No. of options | Weighted average exercise |
| | No. of options | price |
| Outstanding at the beginning of the year | 66,191 | 2,443 |
| Granted during the year | 46,293 | 1 |
| Forfeited during the year | 8,100 | 1 |
| Lapsed during the year | 664 | 1 |
| Exercised during the year | - | - |
| Outstanding at the end of the year | 1,03,720 | 1,560 |
| Exercisable at the end of the year | 57,258 | 2,824 |
| | · · · · · · · · · · · · · · · · · · · | |



For the year ended

For the year ended

Snapdeal Private Limited (Formerly known as Jasper Infotech Private Limited) Notes to standalone financial statements

(All amounts in INR Cr, except per share data and as stated otherwise)

The weighted average remaining contractual life for the stock options outstanding as at March 31, 2020 is 8.97 years (March 31, 2019 is 8.89 years). The weighted average share price at the date of exercise for stock options exercised during the period was Rs.Nil (March 31, 2019 Rs. Nil). The range of exercise price for options outstanding at the end of the year was Re. 1 to Rs. 12,700 (March 31, 2019: 1 to 12,700).

The expected life of the stock is based on current expectations and is not necessarily indicative of exercise patterns that may occur. The Company has chosen to use a near zero volatility, in the absence of any history, over volatility of listed comparable companies.

31. Founder's stock option plan

The Company had provided share-based payment scheme to its promote During the year ended March 31, 2020, Founder's Stock Option plan was in existence. The relevant details of the scheme and the grant are as below.

The shareholders of the Company, in their general meeting held on September 28, 2012 approved Founder's Stock Option Scheme 2012, wherein, it reserved 3,392 nos of equity shares for the benefit of the promoters of the Company. On the same day with the unanimous consent of all the shareholders of the Company, 3,392 nos of options with each such option conferring a right upon the promoter to apply for one equity share of the Company, in accordance with the terms and conditions of such issue, were granted to promoters of the Company. Subsequently, 2120 vested founder's stock options and 126 unvested founder's stock options were cancelled by the Board at their meeting on April 29, 2014 and a total of 1,146 options remained outstanding equivalent to 11,460 nos of options post considering the impact of share split w.e.f. July 23, 2015. The net compensation expense arising from equity settled share based payment transaction is Rs Nil (March 31, 2019: Nil).

The relevant terms of the grant are as below:

| Vesting Period | 0 year |
|------------------|--------------|
| Exercise Period | 5 Years |
| Exercise Price | Re 1 |
| Contractual life | 5.5-10 Years |

| Contractual life 5.5-10 Years | | 5.5-10 Years |
|--|----------------|---------------------------------|
| | March . | 31, 2020 |
| The details of activity under the 2012 Scheme is as follows: | No. of options | Weighted average exercise price |
| Outstanding at the beginning of the year | 11,460 | 1.0 |
| Granted during the period | - | - |
| Forfeited during the period | - | - |
| Cancelled during the period | - | - |
| Exercised during the period | _ | |
| Outstanding at the end of the year | 11,460 | 1.0 |
| Exercisable at the end of the period | 11,460 | 1.0 |
| | March | 31, 2019 |
| | No. of options | Weighted average exercise price |
| Outstanding at the beginning of the year | 11,460 | 1.0 |
| Granted during the year | - | - |
| Forfeited during the year | - | - |
| Cancelled during the period | - | - |
| Exercised during the year | _ | <u> </u> |
| Outstanding at the end of the year | 11,460 | 1.0 |
| Exercisable at the end of the year | 11 460 | 10 |

The weighted average remaining contractual life for the stock options outstanding as at March 31, 2020 is 1.39 years (March 31, 2019; 2.39 years). The range of exercise price for options outstanding at the end of the year was Re. 1 (March 31, 2019; Re. 1).

No options were granted under the plan during the year.



(All amounts in INR Cr, except per share data and as stated otherwise)

32. Fair values

Set out below, is a comparison by class of the carrying amounts and fair value of the Company's financial instruments, other than those with carrying amounts that are reasonable approximations of fair values:

| | Carrying Value | | Fair Value | | | |
|---|----------------|----------------|----------------|----------------|--|--|
| | As at | As at | As at | As at | | |
| | March 31, 2020 | March 31, 2019 | March 31, 2020 | March 31, 2019 | | |
| Financial assets | | | | | | |
| Investments at fair value through profit & loss | 393.4 | 500.5 | 393.4 | 500.5 | | |
| Investments in other entities | 125.0 | 134.3 | 125.0 | 134.3 | | |
| Other financial assets | 172.6 | 292.2 | 172.6 | 292.2 | | |
| Total | 691.0 | 927.0 | 691.0 | 927.0 | | |
| Financial liabilities | | | | | | |
| Borrowings | | | | | | |
| Secured term loan from financial institution | _ | 13.6 | _ | 13.6 | | |
| Derivatives not designated as hedges | | 13.0 | | 13.0 | | |
| Embedded derivatives | _ | 0.4 | _ | 0.4 | | |
| Total | - | 14.0 | - | 14.0 | | |

The management assessed that cash and cash equivalents, trade receivables, trade payables, bank overdrafts and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

Long-term receivables/borrowings are evaluated by the Company based on parameters such as interest rates, individual credit worthiness of the customer and the risk characteristics of the financed project. Based on this evaluation, allowances are taken into account for the expected credit losses of these receivables.



33 Financial risk management objectives and policies

The Company's financial liabilities, other than derivatives, comprises of loans and borrowings, trade and other payables. The purpose of these financial liabilities is to finance & support its operations. The Company's principal financial assets include trade and other receivables, and cash and cash equivalents that derive directly from its operations. Further the Company also holds FVTPL investments.

The Company is exposed to market risk, credit risk and liquidity risk. The Company's management is supported by a financial advisory group that advises on financial risks and the appropriate financial risk governance framework. The management assures that the Company's financial risk activities are governed by appropriate policies and procedures and that financial risks are identified, measured and managed in accordance with the Company's policies. All derivative activities for risk management purposes are carried out by the teams that have the appropriate skills, experience and supervision. In accordance to the Company's policy, no trading in derivatives for speculative purposes may be undertaken. The Board of Directors reviews and agrees policies for managing each of these risks, which are summarised below.

a) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk, such as equity price risk and commodity risk. Financial instruments affected by market risk include borrowings, deposits, FVTPL investments and derivative financial instruments.

The sensitivity analyses in the following sections relate to the position as at 31 March 2020 and 31 March 2019.

The analyses exclude the impact of movements in market variables on: the carrying values of gratuity and other post-retirement obligations; provisions; and the non-financial assets and liabilities of foreign operations. The analysis for the contingent consideration liability is provided in Note 35.

The following assumptions have been made in calculating the sensitivity analyses:

The sensitivity of the relevant profit or loss item is the effect of the assumed changes in respective market risks. This is based on the financial assets and financial liabilities held at 31 March 2020 and 31 March 2019 including the effect of hedge accounting.

i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. There are no interest rate risks for the Company as the borrowings done by the Company are at fixed rates.

ii) Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities (when revenue or expense is denominated in a foreign currency).

The Company current does not hedge any receivable or payable in foreign currency. Refer note 38.

Foreign currency sensitivity

The following tables demonstrate the sensitivity to a reasonably possible change in USD and EURO exchange rates, with all other variables held constant. The impact on the Company's loss before tax is due to changes in the fair value of monetary assets and liabilities including non-designated foreign currency derivatives and embedded derivatives. The Company's exposure to foreign currency changes for all other currencies is not material.

Sensitivity

| Particulars | Change in | Effect on loss before | | |
|----------------|-----------|-----------------------|--|--|
| | USD rate | tax | | |
| March 31, 2020 | 5% | 0.0 | | |
| March 31, 2020 | -5% | -0.0 | | |
| March 31, 2019 | 5% | 0.0 | | |
| March 31 2019 | -5% | -0.0 | | |

| Particulars | Change in Ei | |
|----------------|--------------|------|
| | EURO rate | tax |
| March 31, 2020 | 5% | -0.0 |
| March 31, 2020 | -5% | 0.0 |
| March 31, 2019 | 5% | -0.0 |
| March 31, 2019 | -5% | 0.0 |

iii) Equity price risk

The Company's non-listed equity securities are susceptible to market price risk arising from uncertainties about future values of the investment securities. The Company manages the equity price risk through diversification and by placing limits on individual and total equity instruments. The Company's Board of Directors reviews and approves all equity investment decisions.



b) Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments. The Company only deals with parties which has good credit rating/worthness given by external rating agencies or based on groups internal assessment.

Trade receivables and contract asset

Customer credit risk is managed by each business unit subject to the Company's established policy, procedures and control relating to customer credit risk management. Outstanding customer receivables are regularly monitored.

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses.

The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets disclosed in Note 32. The Company does not hold collateral as security. The Company evaluates the concentration of risk with respect to trade receivables and contract assets as low, as its customers are located in several jurisdictions and industries and operate in largely independent markets.

Set out below is the information about the credit risk exposure of the Company trade receivables and contract asset using provision matrix.

| March 31, 2020 | Financial Assets | | | Trade receivables | | |
|--|------------------|------------------|---------|-------------------|-------------|--------|
| | Less than 1 year | More than 1 year | Total | Less than 1 | More than 1 | Total |
| | | | | year | year | |
| Estimated total gross carrying amount at default | 300.4 | 24.8 | 325.2 | 3.3 | 22.3 | 25.6 |
| ECL- simplified approach | (152.6) | - | (152.6) | - | (22.3) | (22.3) |
| Net carrying amount | 147.8 | 24.8 | 172.6 | 3.3 | - | 3.3 |

| March 31, 2019 | Financial Assets | | | Trade receivables | | |
|--|------------------|------------------|---------|-------------------|-------------|--------|
| | Less than 1 year | More than 1 year | Total | Less than 1 | More than 1 | Total |
| | | | | year | year | |
| Estimated total gross carrying amount at default | 431.8 | 14.1 | 445.9 | 9.2 | 22.1 | 31.3 |
| ECL- simplified approach | (153.7) | - | (153.7) | - | (22.1) | (22.1) |
| Net carrying amount | 278.1 | 14.1 | 292.2 | 9.2 | - | 9.2 |

Financial instruments and cash deposits

Credit risk from balances with banks and financial institutions is managed by the Company's treasury department in accordance with the Company's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Company's Board of Directors on an annual basis. The limits are set to minimise the concentration of risks and therefore mitigate financial loss through counterparty's potential failure to make payments.

The Company's maximum exposure to credit risk for the components of the balance sheet at 31 March 2020 and 31 March 2019 is the carrying amounts as mentioned in Note 9. The Company's maximum exposure relating to financial guarantees and financial derivative instruments is noted in note 32 and the liquidity table below.

Reconciliation of impairment allowance on trade and other receivables and contract asset:

Impairment allowance measured as per simplified approach

| Impairment allowance as on 1 April 2018 | (175.9) |
|---|---------|
| Add/ (less): asset originated or acquired | 4.4 |
| Impairment allowance as on 31 March 2019 | (175.8) |
| Add/ (less): asset originated or acquired | (0.9) |
| Impairment allowance as on 31 March 2020 | (174.9) |

c) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting financial obligations due to shortage of funds. The Company's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities. The Company maintains a balance between continuity of funding and flexibility.

The table below summarises the maturity profile of the Company financial liabilities based on contractual undiscounted payments.

| | On demand | Less than 1 year | 1 to 5 years | > 5 years | Total |
|-----------------------------|-----------|------------------|-----------------|-----------|-------|
| Year ended 31-Mar-20 | | | | | |
| Borrowings | - | - | - | - | - |
| Other financial liabilities | - | - | - | - | - |
| Trade and other payables | - | 203.0 | - | - | 203.0 |
| Year ended | | | | | |
| 31-Mar-19 | | | | | |
| Borrowings | - | 13.6 | - | - | 13.6 |
| Other financial liabilities | - | 1.1 | - | - | 1.1 |
| Trade and other payables | - | 370.3 | 226.6 | - | 596.9 |

Excessive risk concentration

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

In order to avoid excessive concentrations of risk, the Company's policies and procedures include specific guidelines to focus on the maintenance of a diversified portfolio. Identified concentrations of credit risks are controlled and managed accordingly.



d) Capital management :

For the purpose of the Company capital management, capital includes issued equity capital, convertible preference shares, securities premium and all other equity reserves attributable to the equity holders of the parent. The primary objective of the Company's capital management is to ensure that it maintains an efficient capital structure and healthy capital ratios in order to support its business and maximise shareholder value. The Company monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. Net debt is calculated as loans and borrowings less cash and cash equivalents.

| Particulars | March 31, 2020 | March 31, 2019 |
|---|----------------|----------------|
| Borrowings | - | 13.6 |
| Less: cash and cash equivalents (Note 10) | 0.4 | 9.1 |
| Net debt (A) * | - | 4.5 |
| Equity Share Capital | 0.2 | 0.2 |
| Equity component of compulsory convertible cumulative | - | - |
| participating preference shares | | |
| Other Equity | 672.3 | 665.9 |
| Total Capital (B) | 672.5 | 666.1 |
| Capital and net debt C (A+B) | 672.5 | 670.6 |
| Gearing ratio (C/A) | 0.0% | 0.7% |

^{*} During the year there is no loan outstanding and accordigly the same have been disclosed as Nil. Refer note number 14.

In order to achieve this overall objective, the Company's capital management, amongst other things, aims to ensure that it meets financial covenants attached to the interest-bearing loans and borrowings that define capital structure requirements.

Further there have been no breaches in the financial covenants of any interest-bearing loans and borrowing in the current year.

No changes were made in the objectives, policies or processes for managing capital during the year ended March 31, 2020 and March 31, 2019.



34 Earnings per share (EPS)

Basic EPS amounts are calculated by dividing the profit for the year attributable to equity holders of the Company by the weighted average number of Equity shares outstanding during the year.

Diluted EPS amounts are calculated by dividing the loss attributable to equity holders of the Company by the weighted average number of Equity shares outstanding during the year plus the weighted average number of Equity shares that would be issued on conversion of all the dilutive potential Equity shares into Equity shares.

The following reflects the income and share data used in the basic and diluted EPS computations:

| | For the year ended March 31, 2020 | For the year ended March 31, 2019 |
|--|--------------------------------------|--------------------------------------|
| Loss for the year attributable to equity holders of the Company | (270.2) | (188.4) |
| Weighted average number of equity shares in calculating basic and diluted EPS (No.s) | 24,64,823 | 16,24,445 |
| Basic and diluted earning per equity share (Rs) (A/B) | (1,096.1) | (1,159.2) |

35 Commitments and contingencies

a. Commitments

At March 31, 2020, the Company has commitments of Rs. 0.5 net of advances (March 31, 2019: 0.2) relating to capital contracts.

b. Contingencies

Contingent Liabilities not provided for in respect of:

| | March 31, 2020 | March 31, 2019 |
|---|----------------|----------------|
| Claims against the Company not acknowledged as debts* | 13.1 | 13.1 |

^{*} Claims against the Company not acknowledged as debts comprises of:

Rs.0.4 (March 31, 2019: Rs 0.4) represents claim made by the customers due to delivery related issues, which are contested by the Company and are pending in various District Consumer Redressal Forums in India. The management does not expect these claims to succeed and accordingly no provision has been recognised in the financial statements.

Rs. 12.7 (March 31, 2019: Rs 12.7) represents claim made by Amway (pending before High Court), Spacewood Furnitures Pvt. Ltd. (Pending before high court), Oakley Inc. (Pending before high court), Hindustan Unilever limited (Pending before high court).

 $Nil\ (March\ 31,\ 2019:\ Rs\ 0.01)\ represents\ the\ compounding\ fees\ to\ be\ paid\ in\ respect\ for\ legal\ meteorology\ matters.$



36. Amounts due to micro and small enterprises under Micro, Small and Medium Enterprises Development (MSMED) Act, 2006 aggregate to Rs. 2.1 Cr (March 31, 2019 – Rs. 1.5 Cr) based on the information available with the Company:

| | March 31, 2020 | March 31, 2019 |
|--|----------------|----------------|
| a) The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of each accounting year | 2.1 | 1.5 |
| b) The amount of interest paid by the buyer in terms of section 16 of the MSMED Act, 2006, along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year | 3.2 | 6.0 |
| c) The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under MSMED Act, 2006. | - | - |
| d) The amount of interest accrued and remaining unpaid at the end of each accounting year; | 0.1 | 0.2 |
| e) The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the MSMED Act, 2006. | - | - |

37. Earnings and expenditure in foreign currency (on accrual basis)

| | March 31, 2020 | March 31, 2019 |
|--------------------------------------|----------------|----------------|
| Earnings: | | |
| Revenue from advertisement income | 0.4 | 2.7 |
| Total | 0.4 | 2.7 |
| Expenditure: | | |
| Advertisement and publicity expenses | 4.3 | 3.6 |
| Legal and professional fees | 0.0 | - |
| Hosting charges | - | 0.2 |
| Software expenses | 4.2 | 8.1 |
| Miscellaneous expenses | 0.1 | 0.0 |
| Total | 8.6 | 11.9 |

38. Unhedged foreign currency exposure

Particulars of unhedged foreign currency exposure as at the reporting date:

| Particulars | Amount |
|--------------------------------------|---|
| Unhedged foreign currency payable | 1.35 (USD 0.01 @ closing rate of 1 USD = Rs 75.39) |
| | (March 31, 2019: 0.60 (USD 0.01 @ closing rate of 1 USD = Rs 69.71) |
| | 0.46 (Euro 0.01 @ closing rate of 1 Euro = Rs 83.05) |
| | (March 31, 2019: 0.10 (Euro 0.01 @ closing rate of 1 Euro = Rs 80.14) |
| Unhedged foreign currency receivable | 0.31 (USD 0.01 @ closing rate of 1 USD = Rs 75.39) |
| | (March 31, 2019: 0.61 (USD 0.01 @ closing rate of 1 USD = Rs 69.71) |

No derivative is taken by the Company to hedge these foreign currency payables and receivables.



39 Related Party disclosures

Names of related parties and related party relationship

Names of related parties where control exists and/or with whom transactions have taken place during the year

Subsidiaries Unicommerce eSolutions Private Limited

Unicommerce Seller Solutions Private Limited (upto Dec 11, 2019) E Agility Solution Private Limited (upto Feb 15, 2019)

NewFangled Internet Private Limited (w.e.f August 08, 2019)

Names of other related parties with whom transactions have taken place during the period

Associates Tetra Media Private Limited

Key management personnel Kunal Bahl (Director)

Rohit Kumar Bansal (Director)

Vikas Bhasin (Chief Financial Officer w.e.f April 19, 2018)

Roshni Tandon

Enterprises for whom reporting entity is an associate Starfish I Pte. Ltd

Terms and conditions of transactions with related parties

The transactions with related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances if any, at the year-end are unsecured and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. For the year ended March 31, 2020 the Company has recorded an impairment of receivables relating to amounts owed by related parties. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.



Related party transactions

The following table provides the total amount of transactions that have been entered into with related parties for the relevant financial year/period:

| | Fro | From April 1, 2019 to March 31, 2020 | | From April 1, 2018 to March 31, 2019 | | |
|---|------------|--------------------------------------|--------------------------|--------------------------------------|------------|-----------------------------|
| | Subsidiary | Associates | Key management personnel | Subsidiary | Associates | Key management personnel |
| Transactions during the year: | | | | | | |
| Reimbursement of expenses | | | | | | |
| E Agility Solution Private Limited | - | - | - | 0.2 | - | - |
| Unicommerce eSolutions Private Limited | 1.1 | - | - | 0.3 | - | - |
| NewFangled Internet Private Limited | 0.2 | - | - | - | - | - |
| Sale of Fixed Assets | | | | | | |
| NewFangled Internet Private Limited | 0.0 | - | - | - | - | - |
| Loan Granted | | | | | | |
| NewFangled Internet Private Limited | 6.6 | - | - | - | - | - |
| Transfer of Gratuity & Leave Encashment | | | | | | |
| NewFangled Internet Private Limited | 0.3 | - | - | - | - | - |
| Other Income | | | | | | |
| Unicommerce eSolutions Private Limited | 0.1 | - | - | - | - | - |
| NewFangled Internet Private Limited | - | - | - | - | - | - |
| Interest Income | | | | | | |
| NewFangled Internet Private Limited | 0.3 | - | - | - | - | - |
| Amount received (Non Current Investments) | | | | | | |
| E Agility Solution Private Limited | - | - | - | 75.0 | - | - |
| Salary, bonus and contribution to PF* | - | - | 14.7 | - | - | 16.9 |
| Balance as at the year end: | | | | | | |
| Trade Receivable | | | | | | |
| Unicommerce eSolutions Private Limited | 0.0 | - | - | - | - | - |
| Trade Payables | | | | | | |
| NewFangled Internet Private Limited | 0.3 | - | - | - | - | - |
| Provision for bonus | - | - | 5.1 | - | - | 6.4 |
| Non Current Investments (Refer note 5) | | | | | | |
| Tetra Media Private Limited | - | 15.0 | - | - | 15.0 | - |
| Unicommerce eSolutions Private Limited | 270.3 | - | - | 270.2 | - | - |
| NewFangled Internet Private Limited | 5.0 | - | - | - | - | - |
| ESOP Investment (Refer note 5) | | | | | | |
| Unicommerce eSolutions Private Limited | 0.2 | - | - | 0.4 | - | - |
| NewFangled Internet Private Limited | 0.6 | - | - | - | - | - |
| Other financial assets (Refer note 6) | | | | | | |
| NewFangled Internet Private Limited | 6.9 | - | - | - | - | - |
| | | | | | | |

^{*} Note: The remuneration to the key managerial personnel does not include the provisions made for gratuity and leave benefits, as they are determined on an actuarial basis for the Company as a whole along with ESOP expenses.



40 Customer contract balances

The Company has adopted IndAS 115 on Revenue from Contracts with Customers, using the modified retrospective approach. The standard is applied retrospectively only to contracts that are not completed as at the date of initial application and comparative information is not restated in the statement of profit and loss. The adoption of the standard did not have any material impact on the recognition and measurement of revenue and related items in the financial statements/results.

| Particulars | As at | As at |
|----------------------|----------------|----------------|
| | March 31, 2020 | March 31, 2019 |
| Trade Receivables | 3.3 | 9.2 |
| Contract Liabilities | 21.9 | 53.6 |

Trade receivables are non-interest bearing and are generally on terms of 30 to 90 days and are conditioned to be recovered purely on passage of time. Hence contract assets have been considered to be Nil.

Contract Liabilities includes deferred revenue and advance from customers.

Other disclosure as specified under IndAS 115 are not required to be made as a matter of practical expedient, since the performance obligation is part of contract that has an original expected duration of one year or less.

Contract liabilities are primarily from deferred revenue and customer advance for which services are yet to be rendered on the reporting date either in full or in parts. Contract liabilities are recognized evenly over the period, being performance obligation of the Company.

Set out below is the amount of revenue recognised from:

| Particulars | March 31, 2020 | March 31, 2019 |
|--|----------------|----------------|
| Amount included in contract liabilities at the beginning of the year | 53.6 | 21.8 |

Right of refund liabilities

| Particulars | As at | As at |
|-------------------------------|----------------|----------------|
| | March 31, 2020 | March 31, 2019 |
| Arising from rights of return | 7.3 | 12.0 |

- 41 The Company's primary business segment is establishing, developing, designing, producing and conceptualizing direct marketing solutions through web and non-web based platforms. Accordingly, there are no other reportable business or geographical segments to be disclosed as per notified Ind AS 108 "Operating Segments".
- 42 During the year, Company completely utilised advertisement credit line of Rs 255 cr available to it under its advertisement agreement with BCCL that was executed in FY 2015-16. The said advertisement expired during the FY 2019-20. BCCL has an option to exercise warrants that would be convertible to an aggregate of 15,368 at a predetermined price at the sole discretion of BCCL as per the Warrant Subscription Agreement executed between the Company and BCCL in FY 2015-16.

Further, during current year, the Company has entered into a warrant subscription agreement with BCCL and allotted 30,000 share warrants to BCCL that are convertible into equity shares at a predetermined price. The Company has simultaneously entered into an advertisement agreement with BCCL, and secured a long-term credit facility for deferred part payment of advertising fee up to an amount of Rs. 150 Cr.

As the nature of transaction in substance results in issuance of shares to BCCL as a part consideration towards advertisement services, the Company has classified the Credit line liability for both the deals to Other reserves (Note 13).

During the previous year, the Company has allotted 99 share warrants to Hindustan Media Ventures Limited (HT), as per warrant subscription agreement dated February 16, 2019, at a warrant price of Rs. 15,00,000 /- per warrant aggregating to Rs 14.8 cr as warrant subscription amount. The warrants carries an expiration term of 84 months from date of allotment and are exercisable at Rs. 13,500,000 /- per warrant. The warrants that are not exercised by the holder on or before the expiry date shall lapse and shall be void and of no further force or effect. The warrant subscription amount is the consideration for issuance of the warrants shall not be refundable under any circumstances irrespective of whether the warrants are exercised or not.

The Company has made the payment of Rs. 14.8 Cr to HT as an interest free security deposit in consideration for the line of credit provided by HT towards the release of the advertisement by the Company. Pursuant to the advertisement agreement entered with HT, the Company has entered into the long-term credit facility up to an aggregate amounting to Rs. 148.5 Cr. Whereas the Company shall make the down payment to HT or the relevant media entity, the agreed percentage to the value of the advertisement released, the balance payable (net of down payment) as the case may be, of the value of advertisement released shall constitute a part of and be counted towards the Un-utilised credit amount. The Line of Credit shall be available to the Company from HT shall continue to be so available for a period of 7 (seven) years, hence the balance payable towards the services of Rs. 11.06 Cr rendered by HT or the relevant media entity been part of line of credit has classified under Trade and Other payables.



Snapdeal Private Limited (Formerly known as Jasper Infotech Private Limited) Notes to standalone financial statements

(All amounts in INR Crore, except per share data and as stated otherwise)

44. Leases

The Company has taken premises on rent from Real Capital which has been accounted for after adoption of IndAS 116. Refer below for details:

Set out below are the carrying amounts of right-of-use assets recognised and the movements during the year:

| Particulars | Right of Use Asset |
|-----------------------|--------------------|
| As at April 01, 2019* | 14.1 |
| Additions | - |
| Depreciation expense | (3.1) |
| As at March 31, 2020 | 11.0 |

Set out below are the carrying amounts of lease liabilities and the movements during the year :

| Particulars | Lease liability |
|-----------------------|-----------------|
| As at April 01, 2019 | 13.4 |
| Additions | - |
| Accretion of interest | 1.0 |
| Payments | (3.3) |
| As at March 31, 2020 | 11.1 |
| Current | 2.6 |

Non-current 8.5

The effective interest rate for lease liabilities is 8.51%, with maturity between 2021-2023

The following are the amounts recognised in profit or loss:

| Particulars | For the year March 31, 2020 |
|---|-----------------------------|
| Depreciation expense of right-of-use assets | 3.1 |
| Interest expense on lease liabilities | 1.0 |
| Expense relating to leases of low-value assets (included in other expenses) | 0.2 |
| Total amount recognised in profit or loss | 4.3 |



^{*}Opening balance of right-of-use assets includes Prepaid expenses amounting to Rs 0.8 Cr pertaining to long term portion of Secuity Deposit.

- (All amounts in INR Crore, except per share data and as stated otherwise)
 - 45 The outbreak of Coronavirus (COVID19) is causing significant disturbances and slowdown of economic activity in India and across the globe. The Company has evaluated impact of this pandemic on its business operations. Based on its review and current indicators of the economic conditions, there is no significant impact on the financial results. The Company will continue to closely monitor any material change arising of future economic conditions and impact on its business.
 - 46 Subsequent to the balance sheet date, there are no subsequent events that have been occurred.
 - 47 Previous year's figures have been regrouped / reclassified, where necessary, to conform to this year's classification.

As per our report of even date

For S. R. Batliboi & Associates LLP

Chartered Accountants ICAI Firm Registration Number: 101049W/E300004

For and on behalf of board of directors of Snapdeal Private Limited (Formerly known as Jasper Infotech Private Limited)

per Nilangshu Katriar

Membership Number: 058814

Kunal Bahl Rohit Kumar Bansal Director Director

Place of Signature: New Delhi Place of Signature: Gurugram

Roshni Tandon

Vikas Bhasin Company Secretary Chief Financial Officer Place of Signature: Gurugram Place of Signature: Gurugram

Place of Signature: Mumbai Date: Septemeber 04, 2020